

## MARKET WATCH

09 APR. - 09 MAY

BY: Yassen Mahmoud

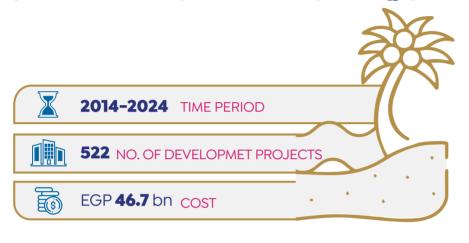
2024 **JUNE** 

## REAL ESTATE

MARKET UPDATES



#### **URBAN DEVELOPMENT IN SINAI & CANAL CITIES**













#### POTABLE WATER PROJECTS



#### COVERAGE RATIO

**84.4**% 2014 **94**% 2024

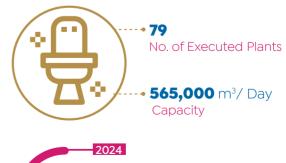
#### NO. OF SEAWATER DESALINATION PLANT







#### SANITATION PROJECTS





Source: Cabinet

#### **HOUSING FOR ALL EGYPTIANS INITIATIVE**



#### **SAWARY PROJECT**



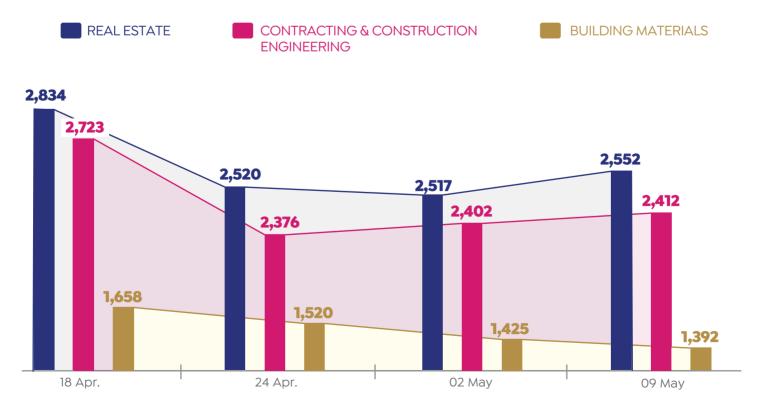


Source: Cabinet

#### PRICES OF CONSTRUCTION MATERIALS (EGP)



### PERFORMANCE OF REAL ESTATE, CONSTRUCTION & BUILDING MATERIALS' INDICES IN EGX



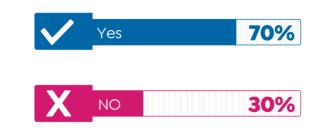
Source: MHUC & EGX

#### MONTHLY SURVEY (PURCHASING POWER)

#### **DESIRE TO PURCHASE**



#### **ABILITY TO PURCHASE**



#### MOST SUITABLE PAYMENT METHODS





#### **OPTIMUM PAYMENT PLANS (YRS)**



#### HIGH-DEMAND UNIT TYPES



**40%** Residential Unit



25% Second Home



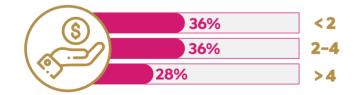
**21%**Commercial Unit



HIGH-DEMAND RESIDENTIAL UNIT TYPES



#### PREFERRED PRICES (MN)



#### **EXPECTED FUTURE PRICES**

98% Increase





2%
Decrease or
No Change

#### **OBSTACLES FACING POTENTIAL BUYERS**



Source: Invest-Gate R&A

## NEW CITIES UPDATE



#### **NEW ALAMEIN CITY**

#### **BEACH TOWERS**



NO. OF TOWERS



Interior Finishing Work: Underway **CURRENT STATUS** 

#### **MAZARINE**



**707** Acres **AREA** 





7,498

NO. OF BUILDINGS, CHALETS & VILLAS

HOUSING FOR ALL EGYPTIANS INITIATIVE

#### **BADR CITY**

#### **RESIDENCES FOR NAC'S EMPLOYEES**

▶ PHASE II



NO. OF BUILDINGS



98.5% COMPLETION RATE



4,704 NO. OF HOUSING UNITS



NO. OF BUILDINGS



55% **COMPLETION RATE** 



1,056

FOR MIDDLE INCOME

NO. OF HOUSING UNITS

#### **NEW RASHID CITY**

#### DISTINGUISHED RESIDENTIAL PROJECT WITH COASTAL CHARACTER



NO. OF BUILDINGS

Underway **CURRENT STATUS** 



600 NO. OF HOUSING UNITS

#### HOUSING FOR ALL EGYPTIANS INITIATIVE FOR MIDDLE INCOME



NO. OF BUILDINGS



Underway **CURRENT STATUS** 



NO. OF HOUSING UNITS

#### **NEW DAMIETTA**

#### **JANNA**



**33** Acres



59 NO. OF EXECUTED BUILDINGS



1,416

NO. OF EXECUTED HOUSING UNITS



**100-150** sqm UNITS AREA



Complete
CURRENT STATUS



Swimming Pool
Green Area

#### **SAKAN MISR**



South of 4<sup>th</sup> Neighborhood LOCATION



40 NO. OF BUILDINGS



**80%**COMPLETION RATE

#### **NEW OCTOBER CITY**

▶ HOUSING FOR ALL EGYPTIANS INITIATIVE



West Airport LOCATION



**24,432**NO. OF EXECUTED HOUSING UNITS

**SOCIAL HOUSING PROJECT** 



10,608

NO. OF HOUSING UNITS OF PHASE V



4,000

NO. OF EXECUTED HOUSING UNITS OF PHASE V



55,000

NO. OF HOUSING UNITS OF PHASE VI

#### **10TH OF RAMADAN**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE

▶ REGIONAL SERVICES AREA



68

NO. OF BUILDINGS



1,632

NO. OF HOUSING UNITS



1.152

NO. OF EXECUTED HOUSING UNITS



100-120 sqm UNITS AREA



**80%**COMPLETION RATE

NEIGHBORHOOD NO.20



**98** NO. OF BUILDINGS



**90 sqm**UNITS AREA



Source: NUCA & Cabinet

#### NEIGHBORHOOD NO.21







#### **NEW OBOUR CITY**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE

#### ▶ GREEN BUILDINGS







#### ALTERNATIVE HOUSING FOR SLUMS



14<sup>th</sup> Neighborhood



**96**NO. OF BUILDINGS





**96**NO. OF COMMERCIAL UNITS



NO. OF ADMINISTRATIVE UNITS

#### **SAKAN MASR**





#### **NEW CAIRO**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE



3<sup>rd</sup> Settlement LOCATION



NO. OF BUILDINGS



**5,208** NO. OF HOUSING UNITS





**81**NO. OF COMMERCIAL UNITS



NO. OF ADMINISTRATIVE UNITS



# PRIVATE REAL ESTATE PROJECTS

UPDATE



#### PRIVATE REAL ESTATE PROJECTS

## NEW RESIDENTIAL PROJECTS / 1 PROJECT

#### **SHEYA**

Developer: Madinet Masr



SUPPLY VOLUME

Total No. of Units: **744** 

No. of S-Villas: 420

No. of Apartments, Studios & Duplexes: 324

Clubhouse, Water Lagoons & Vast Green Landscapes





#### **MORAY**

Developer: Main Marks Developments



Fifth Settlement, New Cairo LOCATION



**16.5** Acres



EGP **30** bn + INVESTMENTS



SUPPLY VOLUME

Commercial, Administrative & Medical Units

Commercial Area: **50,000** sqm

No. of Commercial Units: 190

#### NEW PROJECT (NAME N/A)

within 4 Yrs

**COMPLETION DATE** 

Developer: Mazaya Developments



MU23, NAC LOCATION



EGP **5** bn



SUPPLY VOLUME
Commercial, Medical &
Administrative Units

3 Underground, Ground & 9 Floors

Source: Developers' Official Statements



#### PROJECTS UNDERWAY / 12 PROJECTS

#### **HADABA**

Developer: PRE Developments



6<sup>th</sup> of October City LOCATION



**33** Acres



Green Spaces, Serene Water Features, Swimming Pools & Shopping Center SERVICE FACILITIES



Strating Initial Delivery Phase CURRENT STATUS

#### ASAYLA MEDICAL PARK

Developer: Mabany Edris For Real Estate Investment



New Assiut City LOCATION



SUPPLY VOLUME

No. of Buildings: 6

Clinics, Hospitals, Diagnostic Centers & Radiology Services



**14,000** sqm AREA

#### THE ROOK

Developer: Mazaya Developments



NAC LOCATION



**60%**SALES RATE



**40**%

CONSTRUCTION COMPLETION RATE

#### LA VITA 2

Developer: La Vita Development



North Coast LOCATION



within 2 Yrs
DELIVERY DATE



SUPPLY VOLUME

No. of Units: 160

Units Area: **50-90** sqm



#### STONE RESIDENCE

Developer: PRE Developments



New Cairo LOCATION



4,000+

NO. OF HOUSING UNITS

#### **ROCK GOLD MALL**

Developer: El Batal Developments



New Cairo LOCATION



**11,000** sqm



**40,000** sqm

#### **MONARK**

Developer: Royal Developments



Mostakbal City LOCATION



**40** Acres



Launching Phase III CURRENT STATUS

#### THE SPINE



**30,000** sqm



SUPPLY VOLUME Apartments Area: **63-225** sgm

Duplexes Area: Up to **280** sqm

#### IL BAYOU

Developer: The Land Developers (TLD)



Sahl Hasheesh, Red Sea LOCATION



**125,000** sqm AREA



NO. OF PHASES



EGP 8 bn **INVESTMENTS** 

#### LAGUNA



**80,000** sqm AREA



SUPPLY VOLUME Chalets, Townhouses & Twin Houses

**Townhouses & Twin Houses** Area: **177-212** sqm

Chalets Area: 105-130 sam

EGP **550** mn TARGET SALES

#### **SEA SHORE**

Developer: Hyde Park Developments



Ras El Hekma City. North Coast LOCATION



**CURRENT STATUS** Town Islands Phase is Sold out

Lagoon Town Phase is Launched

#### LAGOON TOWN



SUPPLY VOLUME No. of Chalets: 1,500

Chalets Area: 65-138 sqm

**22,000** sqm

Swimming Lagoon Spanning

#### LA VITA 4

Developer: La Vita Development



North Coast LOCATION



**6** Acres AREA



SUPPLY VOLUME Residential & Tourist Units

**6** Swimming Pools, Aqua Park, Artificial Waterfalls, Green Spaces & Commercial Mall

#### **HELIO SUN**

Developer: IMS Developments



**New Heliopolis** LOCATION



SUPPLY VOLUME Residential Units

Units Area: **101-155** sqm



CURRENT STATUS
Sales of Phase I is Completed

Launching Phase II

#### DISTRICT PEOPLE

Developer: Dubleuse



**New Cairo** LOCATION





**5,000** sqm AREA



Around EGP 400 mn **EXPECTED RECEIVED INVESTMENTS** 



Approximately **20,000** sqm BUA



within 3 Yrs **DELIVERY DATE** 

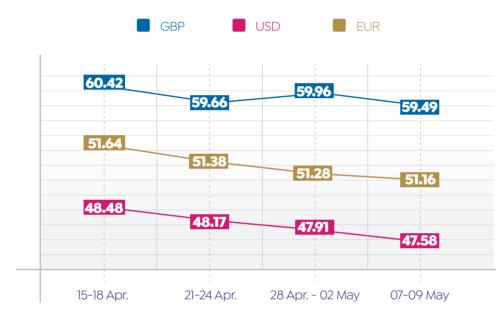


Source: Developers' Official Statements

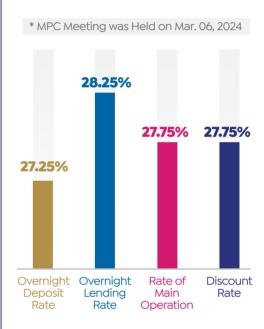
## ECONOMIC SNAPSHOT



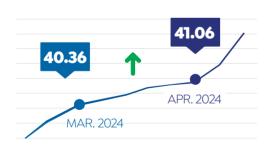
#### **EXCHANGE RATES**



#### **INTEREST RATES**



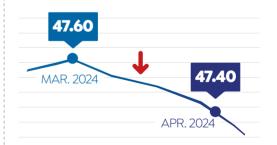
#### NET INTERNATIONAL RESERVES (USD BN)

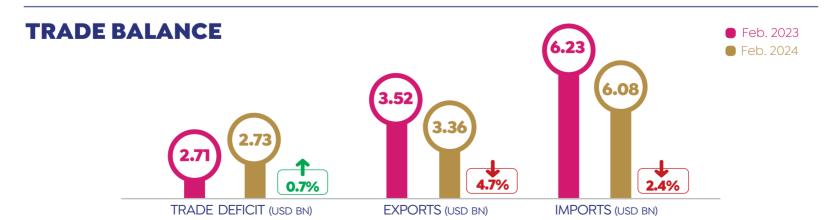


#### ANNUAL HEADLINE INFLATION RATE



#### PURCHASING MANAGERS' INDEX (PMI)





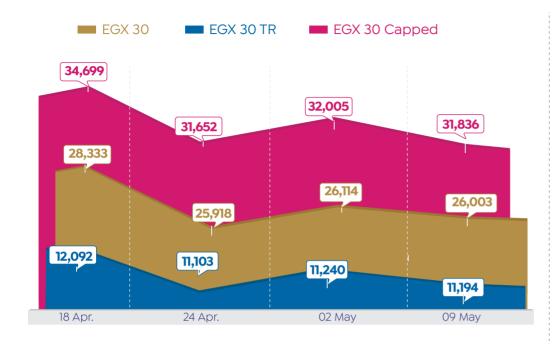
Source: CAPMAS, S&P Global & CBE

5,148

24 Apr.

5,117

#### **EGX INDICATORS**



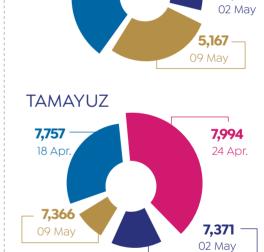


#### EGX 70 EWI 6,504 18 Apr. 5,997 24 Apr. 5.797 02 May 09 May 5.758 EGX 100 EWI 9,258 18 Apr. 24 Apr. 8,322 02 May 09 May

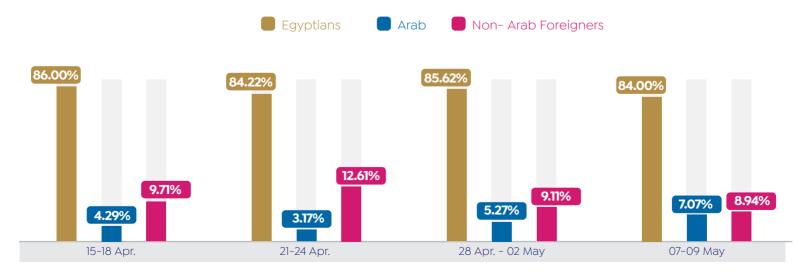
SP/EGX ESG

5,633

18 Apr.



#### **INVESTORS TYPE**



\* Listed Institutions & Retail Stocks incl. Deals + Bonds + OTC

## FISCAL SECTOR PERFORMANCE Jul.-Jan. (FY 2022/23) Jul.-Jan. (FY 2023/24) 1,749.784 789.762 Primary Balance (% of GDP)

**53.97**%

Overall Balance Deficit (% of GDP)

Expenditure

(EGP BN)

#### **BALANCE OF PAYMENTS PERFORMANCE (H1 2023/24)**

38.59%

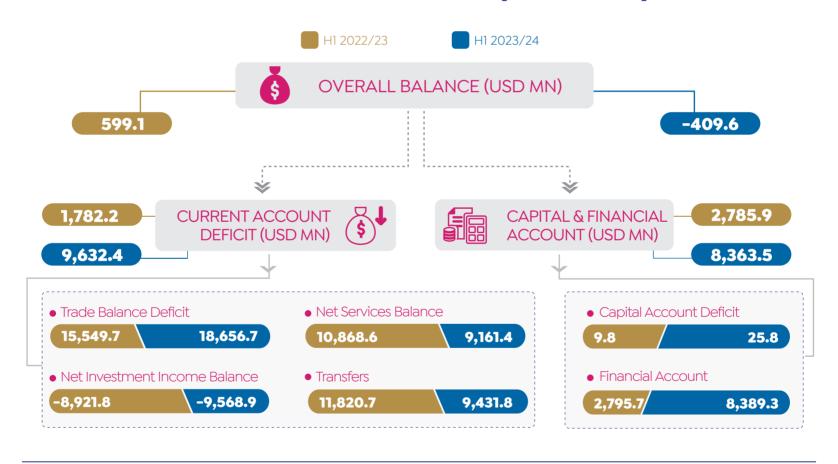
Revenues

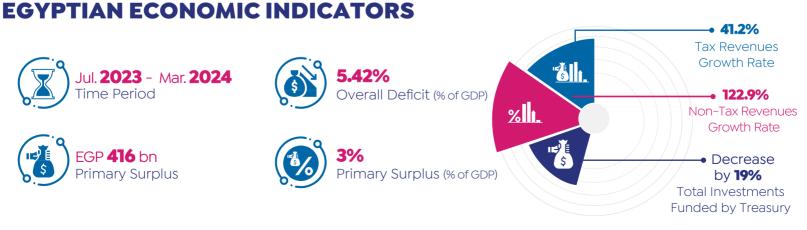
(EGP BN)

**75.94**%

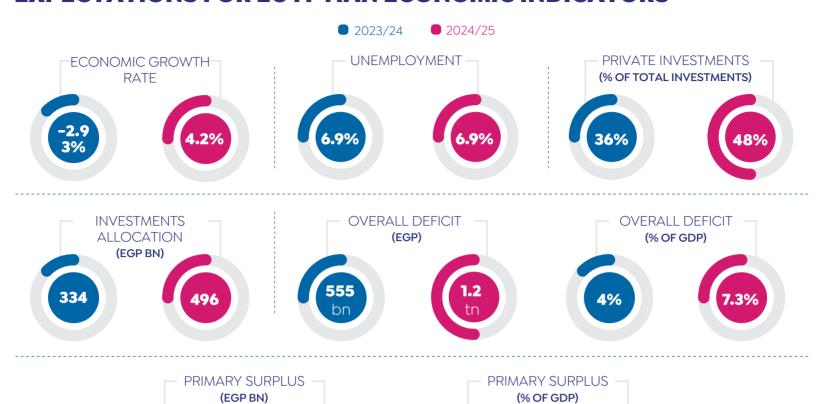
Overall Balance

Deficit (EGP BN)

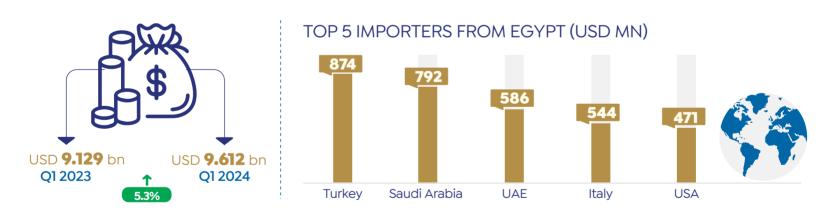




#### **EXPECTATIONS FOR EGYPTIAN ECONOMIC INDICATORS**



#### NON-OIL EXPORTS



#### TOP 5 SECTORS OF NON-OIL EXPORTS



#### **CITIZEN INVESTMENT PLAN (2023/24)**

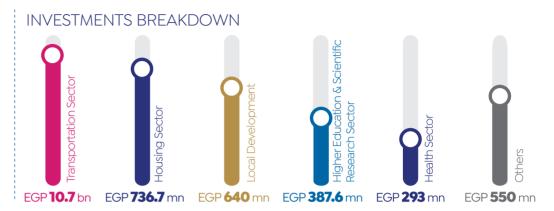
#### **EL-WADI EL-GEDID GOVERNORATE**



EGP **13.2** bn TOTAL INVESTMENTS



**242**NO. OF PROJECTS



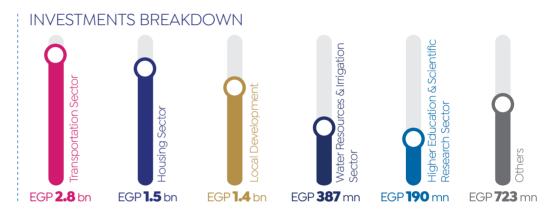
#### **NORTH SINAI GOVERNORATE**



EGP **7** bn TOTAL INVESTMENTS



**231**NO. OF PROJECTS



#### **SOUTH SINAI GOVERNORATE**



EGP **5.4** bn
TOTAL INVESTMENTS



**178**NO. OF PROJECTS



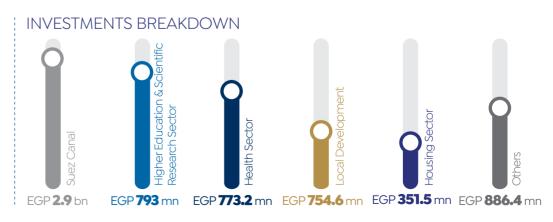
#### ISMAILIA GOVERNORATE



EGP **6.5** bn TOTAL INVESTMENTS



**333**NO. OF PROJECTS



Source: MPED

#### **QALYUBIA GOVERNORATE**



EGP 8 bn
TOTAL INVESTMENTS



**367**NO. OF PROJECTS



#### **SOHAG GOVERNORATE**



EGP 6.8 bn
TOTAL INVESTMENTS



**489**NO. OF PROJECTS



#### **ASYUT GOVERNORATE**



EGP 11.6 bn TOTAL INVESTMENTS



**478**NO. OF PROJECTS

