

- RESEARCH & ANALYSIS

# MARKET WATCH

BY **DINA EL BEHIRY** 

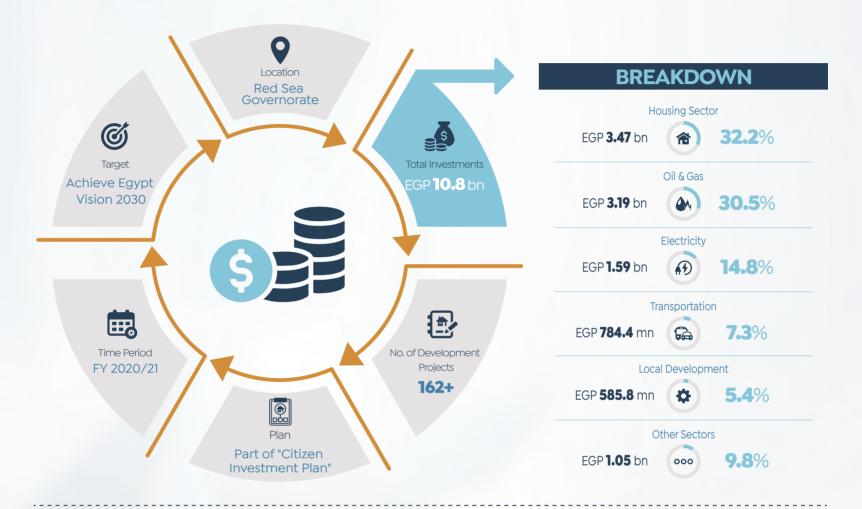
# REAL ESTATE MARKET UPDATES

# MARKET WATCH INVESTIGATE



# REAL ESTATE MARKET UPDATES

# **PUBLIC INVESTMENTS**



# NEW INVESTMENT ALLOCATIONS FOR HOUSING SECTOR

EGP **2.7** bn Social Housing Program



**EGP 416** mn Water Supply & Sanitation Services

# **GOV'T LIFTS CONSTRUCTION BAN**



Source: Ministry of Planning & Economic Development (MPED) & Cabinet

# **EXTENSION FOR RECONCILIATION DEADLINE IN BUILDING CODE VIOLATIONS**





Receive More **Reconcilation Requests** 

# SHMFF SIGNS DEALTO AUTOMATE FINANCIAL SERVICES



# **Agreeing Parties**

Social Housing & Mortgage Finance Fund (SHMFF) & Ministry of Communications & Information Technology



### **Target**

Automate SHMFF's Services

Develop Digital Real Estate Financing System

# RENEWAL OF ALEXANDRIA'S EL RAML TRAMWAY NETWORK



# CAIRO METRO LINE IV (PHASE I)

Agreeing Parties Hassan Allam Construction (HAC), Arab Contractors, Petrojet & Concord

Connected
Stations (Phase I)

El Malek El Saleh Station, Hadayek El Ashgar Station, Giza

Work Scope **12** Metro Stations

Start: Hadayek El Ashgar Station, 6th of October City, Giza To: El Mesaha Station, Haram Street, Giza Length: **13.7** km

11 Other Underground Stations

# TOURISM REVENUES (USD BN)





Agreeing Parties

Mitsubishi Corporation & Orascom Construction

Contract Value

USD 800 mn (EGP 12.6 bn)

Target

Handle On-Site Railway System & Telecommunications

Q4 2018/19 3.18 BN 90%+ Q4 2019/20

# MONTHLY TOURISM REVENUES



In November, Revenues Dropped by **85-92**% vs. Year-Ago

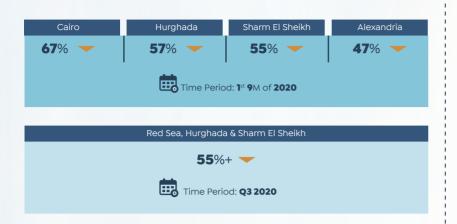
USD

**305** MN

Period

Source: Cabinet, Official Statement, Central Bank of Egypt (CBE) & Ministry of Tourism

# **HOTEL OCCUPANCY RATE**



# EGYPT'S INTERNATIONAL TRAVELERS

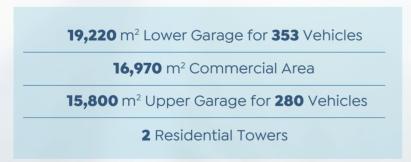


Colliers International Expects Egypt's No. of Hotel Keys to Reach **8,000** Before 2023

# **UPDATES ON MASPERO TRIANGLE PROJECT**



### SUPPLY VOLUME



# UPDATES ON RENOVATION OF MAGRA EL OYOUN AQUEDUCT





### SUPPLY VOLUME

Residential Building	Commercial Mall
Dining Areas	Tourist Bazaars

# POTABLE WATER & SEWERAGE TREATMENT PROJECTS



Location
Port Said, Damietta & Ismailia



Total Investments EGP **2.164** bn







Source: Colliers International's MENA Hotels Quarterly Report Review, Ministry of Housing, Utilities & Urban Communities, MPED, Egyptian Exchange (EGX) & Invest-Gate R&A

# NEW CITIES UPDATES

# **NEW CITIES UPDATES**

# **DEVELOPMENT PROJECT OF PROVINCIAL CAPITALS &MAJOR CITIES (PHASE I)**



EGP 10 bn



**500** mn TOTAL NO. OF HOUSING UNITS



TARGET

Follow Presidential Directives for Optimal Utilization of Lands

Provide New Services & Projects & Achieve Urban Development



2

NO. OF PHASES

Phase I

Renovation of Homes



13 Different Areas

Phase II

Renovation of Homes



31 Other Cities

# **UPDATES ON NEW OCTOBER**



West Cairo LOCATION



**800** Acres

AREA OF INSPECTED PROJECTS



EGP 12 bn+
TOTAL INVESTMENTS



EGP **37** bn+

INVESTMENT OPPORTUNITIES



Achieve Egypt Vision **2030**TARGET

# HIGH DEMAND FOR 125,000-SOCIAL-HOUSING-UNITS PROJECT



**26,000**+
NO. OF SERIOUS BUYERS



December 7
RESERVATION DEADLINE



160,000

NO. OF SUBMITTED APPLICATIONS

# **UPDATES ON ICONIC TOWER**



New Administrative Capital (NAC)

LOCATION



80

TOTAL NO. OF STORIES



**49** Stories Done COMPLETION RATE



**240** m CURRENT HEIGHT



**400** m (Tallest in Africa) EXPECTED HEIGHT



EGP 46.9 bn (USD 3 bn)
TOTAL INVESTMENTS

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# UPDATES ON CAPITAL RESIDENCE



R3 District, NAC LOCATION



90%

**COMPLETION RATE** 

# UPDATES ON NEW GARDEN CITY



R5 District, NAC LOCATION



32%

**COMPLETION RATE** 

Source: Cabinet, Ministry of Housing, Utilities & Urban Communities, New 6th of October City Development Authority & SHMFF

# **UPDATES ON NEW ALAMEIN**



North Coast LOCATION



**84**% COMPLETION RATE



Before **2022**DELIVERY DATE



**50,000** Acres AREA



3 mn TARGET NO. OF INHABITANTS



SUPPLY VOLUME

15 42-Story Coastal Towers Recreational Area & Dining Areas

Boutique Hotel

Commercial Spots **3,000**-Car Parking Lots

Public University for **25,000** Students

# **UNIVERSITY OF LUSANNE (UNIL)**



New Alamein LOCATION



Switzerland
UNIL'S ORIGIN COUNTRY



**39.5** Acres



Housing Ministry Aims to Start Work on Egypt's 1st Hospitality Management School Soon STATUS



TARGET

Attract Egyptian & Middle Eastern Students

**Boost Tourist Influx** 

Graduate High-Skilled Hospitality Management People



SUPPLY VOLUME

Main Building & Administrative Building

Sports Hall

Ballrooms

Dormitories

# **RESERVATION OPENS FOR NEW HOUSING UNITS**



**1,011**TOTAL NO. OF HOUSING UNITS

NO. OF HOUSING UNITS	447	564
UNIT AREAS	<b>63-125</b> m²	<b>90-93</b> m²
LOCATION	New Cairo, 6th of October City, 10th of Ramadan City & Obour City	New Rashid



EGP **50,000**DOWN PAYMENT



Online Via Gov't Websites
RESERVATION METHOD



Start: November 11 RESERVATION DATE

Source: Ministry of Housing, Utilities & Urban Communities

# PRIVATE REAL STATE PROJECTS UPDATES

# PRIVATE REAL ESTATE PROJECTS UPDATES



NEW RESIDENTIAL PROJECTS

# **BAYSIDE**

Developer: El Attal Holding



LOCATION Ras Sudr, South Sinai



**COMPLETION RATE** 95% Complete



TOTAL INVESTMENTS EGP1.5 bn



**DELIVERY DATE** 

Q4 2021

### SUPPLY VOLUME

Part I : Residential Segment	
<b>160</b> Luxurious Fully-Furnished Hotel Properties	<b>32</b> -Key Hospitality Establishment
Units Range from Chalets to Standalone Villas	Starting Price — EGP <b>1.65</b> mn Unit Areas — <b>70-400</b> m²
Part II Commercial Assets & Entertainment Spots	Services Projects



NEW COMMERICAL PROJECTS

# **NEW PROJECT (Name N/A)**

Developer: Doja Developments



LOCATION Downtown District, NAC



3,000 m<sup>2</sup>

# SUPPLY VOLUME

Commercial & Administrative Spaces Payment Plan — 10-Yr Installments & Medical Facilities Medical Unit → EGP 20,000/m² Commercial Unit — EGP 35,000 /m² Starting Price Starting Price

Source: Developers' Official Statements

# **VERONA**

# Developer: Capital Link Developments







AREA **2,085** m<sup>2</sup>



INVESTMENTS
EGP**700** mn



CONSTRUCTOIN DATE

Before 2021



DELIVERY DATE

2023

### SUPPLY VOLUME

Medical Units	Commercial & Administrative Spaces
Areas —— At Least <b>26</b> m²	Price/m <sup>2</sup> Between EGP <b>18,000-22,000</b>

# **SOLANO**

Developer: Capital Link Developments



DELIVERY DATE

2023

SUPPLY VOLUME

75 Offices Clinics 40 Shops

# **NEW INVESTMENT ZONE**

Developer: Emaar Misr for Development



TOTAL INVESTMENTS

EGP40 bn



NO. OF JOB OPPORTUNITIES

77,000



NEWS

General Authority for Investment and Free Zones (GAFI) Ratifies Project Establishment

Source: Developers' Official Statements

# **DORRADO**

Developer: Capital Link Developments



**DELIVERY DATE** 

2023

SUPPLY VOLUME

75 Administrative Units

**Medical Facilities** 

**40** Commercial Units



# PROJECTS UNDERWAY

# **W Residences Cairo**

Developer: LMD



One-Ninety, New Cairo





NO. OF RESIDENTIAL UNITS 300



LAUNCH DATE

2024



LMD & Marriott International to Bring Africa's 1st Branded Residences "W" to Egypt

# **MAXIM MALL**

Developer: Maxim Consultancy



LOCATION **New Cairo** 



**54.000** m<sup>2</sup>



Maxim and McARTHUR + COMPANY Agree on Mall Managment & Marketing

# **Headquarters Business (HQ)**

Developer: MG Developments



LOCATION New Cairo



ARFA 5,000 m<sup>2</sup>



TOTAL INVESTMENTS EGP1 bn



MG Awards Tenders to Several Companies for Project Finalization

Source: Developers' Official Statements

# **MAKADI HEIGHTS**

Developer: Orascom Development Egypt (ODE)



LOCATION Hurghada, Red Sea



AREA

3.4 mn m<sup>2</sup>



**Work Scope:** Establish Telecommunications Services & Infrastructure

Extension of Integrated Optical Fiber Network

Target: Access to Cutting-Edge Landline Services

High-Speed WiFi Connection

Internet Protocol Television (IPTV) Systems

Work is in Full Swing for Phase II Delivery

Plans to Deliver 244 New Homes by 2022

# **Grand Square Mall**

NFWS

Developer: Pyramids Developments



LOCATION NAC



7,800 m<sup>2</sup>



TOTAL INVESTMENTS
EGP**750** mn



NEWS

Mall to be Ready for Operational
Lease by January 2021

# **SMERALDA BAY**

Developer: Cleopatra Group's Unit (Cleopatra Real Estate)



LOCATION Sidi Heniesh, North Coast



AREA **500** Acres



TOTAL INVESTMENTS

EGP 6 bn



**NEWS** 

Cleopatra Awards Contract to US-based Architecture Firm (JZMK Partners) for Planning & Design

Several Phases Complete for Grand Opening in Summer 2021

Source: Developers' Official Statements

# **The Groove Sokhna**

Developer: DM Development



LOCATION
Ain Sokhna



BUILT-UP AREA

15% of Total Area



NO. OF PROPERTIES

**1,700** (Residential, Administrative & Retail)



EGP 300 mn in Sales of 102 Homes in Sereia in Q3 2020

EGP 700 mn in Sales of 400 Residential Units in Brellia Village in Q3 2020



Achieve EGP 1 bn Sales in 2021

Finish Sales of Sereia's Chalets

Sell Villas in Gala & Capella Phases

Log EGP 400 mn in Sales of Sereia's & Capella's Phase II in Q4 2020

# **Mostakbal City**

Developer: El Mostakbal for Urban Development



LOCATION
New Cairo



AREA 11,000 Acres



Development & Housing Company for Real Estate Investment to Develop Integrated Urban Project

ocation —— Part of Mostakbal City's Phase III

Area \_

→ 30 Acres

Facilities, Services & Infrastructure of Phase I Ready Before 2021

Facilities & Services of Phase III Ready Before 2023

Source: Developers' Official Statements

# **Beta Gardens**

Developer: Beta Egypt for Urban Development



LOCATION

October Gardens, West Cairo



Beta Egypt Partners with Banque Misr to Provide Mortgage Services

Lists 100 Residential Units Under the CBE's Real Estate Financing Intiative

Banque Misr to Finance **80%** of the Unit's Value at **8%** Interest Rate & Up to **20**-Yrs Payment Plans

# **ANAKAJI**

Developer: Agar Masr for Real Estate Development



LOCATION

R8 District, NAC



AREA
20 Acres



NO. OF RESIDENTIAL UNITS **800** (**10** Buildings)



DELIVERY DATE



INVESTMENTS EGP 1.4 bn



**NFWS** 

Sealing EGP 100 mn Worth of Deals During Cityscape

# **Ashgar City**

Developer: IGI Real Estate



6th of October City, West Cairo



AREA

148 Acres



NO. OF RESIDENTIAL UNITS
4,000



IGI Lists Units Under Central Bank of Egypt's (CBE) Real Estate Financing Initiative

Plan: Support Clients by Funding Up to 80% of Built Units' Value

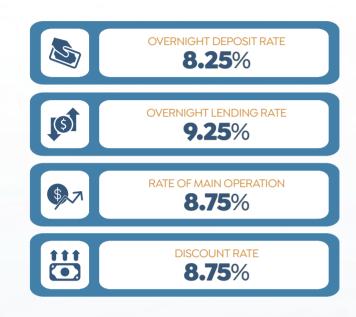
Payment Method: 20% Upfront, Monthly Installments of EGP 7,500 Over 20 Yrs

Source: Developers' Official Statements

# ECONOMIC SNAPSHOT

# **ECONOMIC SNAPSHOT**

# **INTEREST RATES**



\*Based on MPC Meeting on December 24

# **EGYPTIANS REMITTANCES (USD BN)**



# **SUEZ CANAL REVENUES (USD BN)**



# **POVERTY RATE**



ANNUAL HEADLINE INFLATION 4.5% NET INTERNATIONAL RESERVES (USD BN) 39.222 39.22 PURCHASING MANAGERS' INDEX (PMI) 51.4 50.9 EXCHANGE RATES → GBP → USD → EUR 18.91 18.67 18.60 18.59 18.47 15.73 15.71 15.69 15.78 15.72 20.99 20.75 20.78 20.96 20.49 08-12 Nov 15-19 Nov 01-05 Nov 22-26 Nov 29 Nov- 03 Dec CAPITAL MARKET INDICATORS EGX 30 EGX 70 EWI EGX 100 EWI

Source: CBE, Central Agency for Public Mobilization & Statistics (CAPMAS), IHS Markit, EGX & MPED

# **EGYPT'S EXTERNAL DEBT**

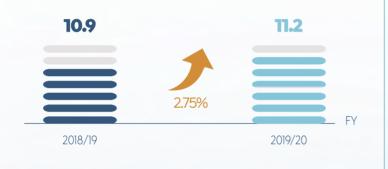


# **GLOBAL DEBT**



# **BALANCE OF PAYMENT IN FY 2019/20**

# CURRENT ACCOUNT DEFICIT (USD BN)



# **SERVICE BALANCE SURPLUS (USD BN)**



# PETROLEUM TRADE DEFICIT (USD MN)



FY 2019/20 421

# **INVESTMENT INCOME DEFICIT (USD BN)**

FY 2018/19

FY 2019/20

# PETROLEUM EXPORTS (USD BN)



# NON-OILTRADE DEFICIT (USD BN)



# PETROLEUM IMPORTS (USD BN)



# NON-OIL EXPORTS (USD BN)

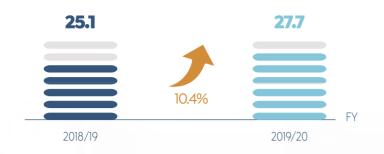


# NON-OIL IMPORTS (USD BN)

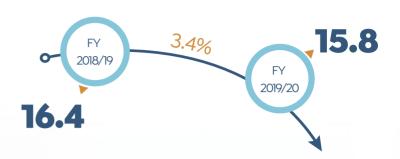


Source: Ministry of International Cooperation, Institute of International Finance (IIF) & CBE

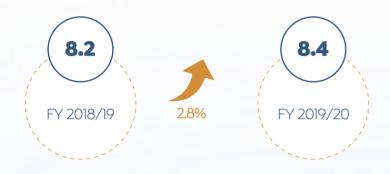
# **CURRENT TRANSFERS (USD BN)**



# FOREIGN DIRECT INVESTMENTS (FDIS) INFLOWS (USD BN)



# FDIS OUTFLOWS (USD BN)



# **NET FDIS (USD BN)**



# **BALANCE OF PAYMENT IN H2 2019/20**

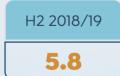
# **BALANCE OF PAYMENT (USD BN)**





H2 2019/20 **9** (Deficit)

# **SERVICE BALANCE SURPLUS (USD BN)**





H2 2019/20 **2.7** 

# NET FDIS (USD BN)





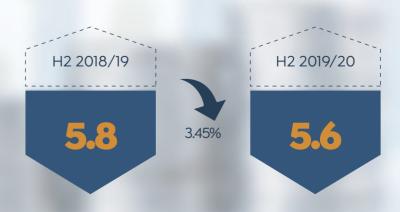
H2 2019/20 **2.5** 

# Source: CBE

# **EGYPTIANS REMITTANCES (USD BN)**



# **INVESTMENT INCOME DEFICIT (USD BN)**



# NON-OILTRADE DEFICIT (USD BN)

H2 2019/20 **18.1** 

NON-OIL IMPORTS (USD BN)





NON-OIL EXPORTS (USD BN)



H2 2019/20

8.7



# **PETROLEUM TRADE BALANCE (USD MN)**



**142.7** (DEFICIT)



H2 2019/20

**312.3** (SURPLUS)

PETROLEUM IMPORTS (USD BN)

H2 2019/20 **3.1** 



PETROLEUM EXPORTS (USD BN)



H2 2019/20

3.4



# **EGYPT'S DEVELOPMENT FUNDS**



USD **7.31** bn

USD **4.55** bn SOVEREIGN PROJECTS

USD **2.76** bn PRIVATE SECTOR



2020 TIME PERIOD



34
TOTAL PORTFOLIO OF
PROJECTS



USD 5.9 mr



USD 425 mn
ADDITIONAL DEVELOPMENT



EBRD'S
EXPECTED
GDP

2% 2020 **5%** 2021

Source: CBE & Ministry of International Cooperation

# FULL ANALYSIS FACTS & FIGURES

# EGYPT'S REALTY SECTOR & COVID-19

# REACT, ADAPT, RECOVER

BY **DINA EL BEHIRY** 

y default, entering a new year means a fresh start for the world. This hope stems from the battle that almost all nations are going through to find out an appropriate vaccine to combat the Coronavirus outbreak. Several pharmaceutical companies have managed to come up with vaccines with various effectiveness rates. Not only that but also, these vaccines are on the way to spread in several countries, in an attempt to overcome this ongoing catastrophe.

Looking specifically at the Egyptian real estate sector, it is highly remarked that despite the struggles the market has been going through amidst the pandemic, it managed to move forward in steady steps. That is why we need to spotlight the latest achievements by the government.

The government pays a great deal of attention to upsurge the investments allotted for developing the Egyptian governorates. Thus, around 162 projects, with an investment cost of EGP 10.8 bn are in the pipeline at the Red Sea governorate. The housing sector secures EGP 3.47 bn (32.2%) of total public investments directed to the Red Sea Governorate, while the oil and gas, electricity, transportation, and local development sectors get EGP 3.19 bn (30.5%), EGP 1.59 bn (14.8%), EGP 784.4 mn (7.3%), and EGP 585.8 mn (5.4%), respectively, whereas other sectors account for EGP 1.05 bn (9.8%), said Minister of Planning and Economic Development Hala El Saeed in an official statement in December.

The Red Sea Governorate's housing sector has directed EGP 2.7 bn to the national social housing program. That is in addition to the allocation of almost EGP 416 mn to water supply and sewerage treatment services, to ensure the safety and wellbeing of the area's residents. This comes as part of the state's "Citizen Investment Plan" in FY 2020/21, and is seen as a step towards achieving Egypt Vision 2030.

Additionally, the Cabinet pushed back the deadline for receiving reconciliation requests for building violation codes for the third time. The new deadline was the end of 2020. This comes in response to the large volume of reconciliation requests put in citizens, who had crowded into the designated administrative units, days before the closing date, according to the Cabinet Spokesman Nader Saad.

Another move to reinforce the property market occurred when Egypt's government has decided against renewing its six-month construction ban in Greater Cairo and Alexandria to end as of December, setting a six-month transitional period to outline the proposed city-scale building and planning controls and requirements for eliminating previous loopholes. This was announced during a Cabinet meeting back in November.

Beyond that, Coronavirus has been proven digitalization is the new normal. That is why Egypt earlier digitized 40% of property registration offices nationwide. In parallel, the Social Housing and Mortgage Finance Fund (SHMFF) has signed a cooperation protocol with the Ministry of Communications and Information Technology to automate its various services. Last May, the SHMFF had launched its official Facebook page, in line with the fund's strategy to communicate with citizens via social media platforms.

With an eye on the infrastructure segment, Egypt's Hassan Allam Holding (HAH) has announced that its subsidiary, Hassan Allam

Construction (HAC), was granted a new contract for some work on the first phase of Cairo Metro Line IV. In the presence of Transport Minister Kamel El Wazir, Minister of Petroleum and Mineral Resources Tarek El Molla, and Minister of International Cooperation Rania Al-Mashat, the National Authority of Tunnels (NAC) awarded the deal to a consortium of HAC, Arab Contractors, Petrojet, and Concord for Engineering and Contracting, as highlighted in an official statement on November 23.

The scope of the consortium's work includes 12 metro stations starting from Hadayek El Ashgar Station on 6<sup>th</sup> of October City, Giza, until El Mesaha Station in Haram Street, extending over 13.7 kilometers in length. Besides, 11 stations to be built underground via the top-down construction method.

Focusing on the status quo of tourism in Egypt, according to Colliers International's MENA Hotels Quarterly Report, hotel occupancy rates in Egypt's Cairo dropped 67% Year on Year (YoY) so far this year. Hurghada and Sharm El Sheikh's occupancy rates fell 57% and 55% YoY in 2020 year-to-date, respectively. Minister of Tourism and Antiquities Khaled el Anany stated earlier that Egypt welcomed about 400,000 international travelers from the beginning of July and until mid-November.

In a bid to bolster the property industry, Egypt's government pays a great deal of attention to the development of new cities. Accordingly, around EGP 10 bn were allotted for phase I of the development project of Egypt's provincial capitals and major cities, in line with the presidential directives for the optimal utilization of state lands and provision of new services and projects, Saad revealed in a separate statement in December.

These projects will be carried out over two phases. The first phase covers the renovation of residential properties located in 13 different areas, whilst the second one includes 31 others, with at least 500 mn housing units in both phases, the spokesman added.

When it comes to the New Administrative Capital (NAC), work is in full swing. Minister of Housing, Utilities, and Urban Communities Assem El Gazzar previously confirmed that 49 stories of the 80-story Iconic Tower have been built so far, thereby standing at 240 meters high. He further explained that NAC's R3 District – also called "Capital Residence" – is 90% complete, while construction work on New Garden City (R5 District) is 82% done.

New Alamein, which is set to house 3 mn people on an area of 50,000 acres upon completion within two years, will embrace Egypt's 1st University of Lausanne (UNIL). The Swiss-based university will help position New Alamein on the global investment map for attracting a plethora of Arab and Middle Eastern students, while also boosting tourist influx in the new coastal city for operating all year round upon inauguration soon.

As for the offering of new housing units, the government has opened reservations in November 2020 for 1,011 units in five new cities; New Cairo, 6<sup>th</sup> of October City, 10<sup>th</sup> of Ramadan City, Obour City, and New Rashid.

Additionally, El Gazzar stated that there is a tremendous demand for reserving the 125,000 fully finished housing units. The units are a part of the SHMFF, for low and middle-income segments, as part of President Abdel Fattah Al-Sisi's initiative "Housing for All Egyptians."

# **Private Sector Updates**

It is not only the government that spares no effort to reinforce the country's realty sector, Egyptian property developers are the main wheel to rejuvenate the market. In the face of the pandemic woes, local real estate companies have been launching new developments amidst the outbreak, while also working around the clock to stick to their timelines and avoid any delays.

Regarding new residential projects, El Attal Holding released its first flagship project in Ras Sudr, South Sinai, dubbed "Bayside." The EGP 1.5 bn project will be executed over two phases, the first of which comprises an array of commercial, service, and entertainment spots. The other half, however, incorporates the residential component which ranges from chalets to standalone villas, including areas that vary between 70 and 400 square meters.

Looking at commercial components, Capital Link Developments has rolled out its first mixed-use project in NAC, called "Verona." The 2,085-square-meter center worth EGP 700 mn, and will comprise several medical, commercial, and administrative properties, with areas starting from 26 m<sup>2</sup>.

Additionally, Capital Link offers two more projects in the pipeline which are "Solano" and "Dorrado." Each project would feature an identical mix of 75 offices and clinics as well as 40 shops, with estimates to be delivered by 2023.

On the other hand, with an eye on in-progress projects, LMD has inked an agreement with Marriott International to bring Africa's first "W" branded residences to its flagship mixed-use project in New Cairo, or "One-Ninety."

Set to open in 2024, "W Residences Cairo" will feature 300 residential units, as part of the bigger complex composed of "W Cairo," which is expected to mark the debut of W Hotels in Egypt.

Orascom Development Egypt's (ODE) flagship project on the Red Sea coast of Hurghada, Makadi Heights, will soon see integrated telecommunication services, under the signing of a cooperation agreement with Telecom Egypt – WE. Egypt-based Maxim Consultancy has signed an agreement with McARTHUR + COMPANY to manage and market its shopping centers in Egypt, starting with Maxim Mall in New Cairo.

Better yet, El Mostakbal for Urban Development has authorized Development and Housing Company for Real Estate Investment to develop a 30-acre integrated urban project as part of Mostakel City's third phase in New Cairo.

MG Developments has also contracted with several leading companies to complete internal and external finishes of its fully-fledged administrative/commercial complex in New Cairo, called Headquarters Business (HQ).

Egypt's Cleopatra Real Estate, a subsidiary of Cleopatra Group, has awarded US-based architecture firm JZMK Partners the planning and design contract for "Smeralda Bay," its fifth and newest beach community in Sidi Heniesh, North Coast.

In response to the CBE's real estate financing initiative, IGI Real Estate listed residential units at its gated community in west Cairo, "Ashgar City," under this initiative to revitalize the country's mortgage industry by offering convenient payment facilities for potential buyers.

This was after joining forces with the National Bank of Egypt's (NBE) unit Al Ahly Mortgage Finance (AMF), thereby supporting clients by funding up to 80% of the value of built units through 20% upfront and monthly installments of EGP 7.500 over 20 years.

Besides, Beta Egypt for Urban Development and Banque Misr have partnered to provide mortgage services for the developer's various gated communities in west Cairo's October Gardens, thereby listing 100 residential units under the initiative. Under the agreement, Banque Misr will fund up to 80% of the value of the built houses, at an 8% interest rate for up to 20 years.

# **Economic Situation**

Just as we mentioned earlier entering a new year raises hope and optimism that we can overcome the difficulties we face, especially after the vaccines spread worldwide. That is in addition to Egypt's government's readiness to face any other waves of the pandemic, motivating all citizens to follow the precautions needed to combat the outbreak.

Looking at some major economic indicators, we will find that the net international reserves witnessed an increase of around USD 1.8 mn, reaching USD 39.222 in November. However, the annual inflation rate upsurged hitting 5.7% in November after it was 4.5% a month earlier. That growth was mainly pushed by the increase in the prices of food and beverage.

On the other end of the spectrum comes the non-oil private sector. Based on the Purchasing Managers' Index (PMI) issued by IHS Markit, Egypt is moving on the right side of the track; however, at a descending rate in November reaching 50.9, after marking 51.4 in October. The report attributes such a drop to low production rates and weak businesses. It also mentioned that several local companies are still standing in awe of the pandemic disruption, especially after imposing lockdowns in various European countries. That is why many private companies continue undergoing layoffs and cutting salaries

With an eye on the Balance of Payment (BOP) in FY 2019/20, the current account deficit saw a deficit of USD 11.2 bn (EGP 176 bn) after it reached USD 10.9 bn (EGP 171.2 bn) in FY 2018/19. That 2.75% increase is due to the drop in the Service Balance Surplus by 31.2%, and the upsurge of the investment income deficit by 3.64%. However, the non-oil trade deficit witnessed an improvement of 5.26%, in addition to the rise in current transfers by 10.4%.

Focusing on the BOP amidst the pandemic, during H2 2019/20, it was noticed that it witnessed a deficit of USD 9 bn (EGP 141.4 bn) vs. a surplus of USD 1.7 bn (EGP 26.7 bn) during the same period a year ago. That was because the Service Balance Surplus dropped by around 53%, and the net foreign direct investments (FDIs) dropped by around 38%.

The good news is that Egyptian expats' remittances climbed up 7.5%, with the non-oil trade deficit shrink by USD 566.8 mn and the petroleum trade balance seeing a surplus of USD 312 mn. Better yet, the country's Investment Income Deficit declined by 3.5%.

When looking at all the above economic indicators, efforts exerted by the government, while also considering expectations of international institutions on Egypt's status quo, it seems that the North African country is succeeding in facing such a catastrophe. Public and private sectors are bidding for urban development, thereby chasing opportunities to cope with the world's rapid steps to bounce back even stronger.