

# MARKET WATCH

**NOVEMBER 2024** 

15 SEP. - 10 OCT.

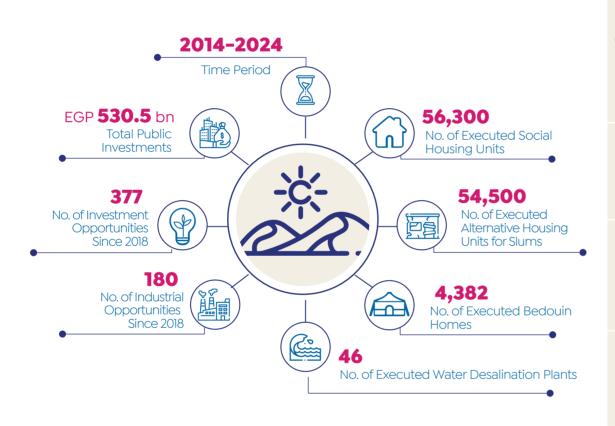
YASSEN MAHMOUD
MOHAMED SAYED

# REAL ESTATE

MARKET UPDATES



#### **DEVELOPMENT OF SINAI & CANAL CITIES**





• No. of Employees

Q2 2014 8,737

Q2 2024 9,008

• Revenues of Suez Canal Economic Zone

2016/17

EGP **2.8** bn

EGP **8.3** bn

• The Area of Reclaimed & Cultivated Land

Jun. 2014

103,000

285,000

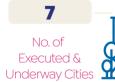
Acres Acres

• No. of Residential Units Connected to Natural Gas

384,000

656,300

#### **NEW CITIES**





5 mn+

Target Citizens

#### **DEVELOPMENTAL RESIDENTIAL COMMUNITIES**

18



No. of Underway Communities

#### • Potable Water Coverage Ratio

2014 84.4%

96.5%

• Sanitation Coverage Ratio 2014 2024

17.3%

**78%** 

#### POTABLE WATER PROJECTS



#### SANITATION PROJECTS

No. of Executed **Projects** 



793,000 m³/Day

Capacity

• No. of Electricity Subscribers Sep 2024

**1.15** mn

**1.9** mn

• No. of Commercial Units Connected to Natural Gas

Jun. 2014 1,056 Sep. 2024 4,704

Source: Cabinet & MPED

#### **NUCA'S ACHIEVEMENTS**

PLANNING & PROJECTS SECTOR

APPROVED & UNDER-APPROVAL MASTER AND DETAILED PLANS

Oct. 2023

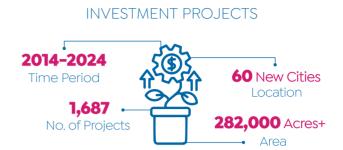
-Jun. 2024

Time Period

APPROVED & UNDER-APPROVAL MASTER AND DETAILED PLANS

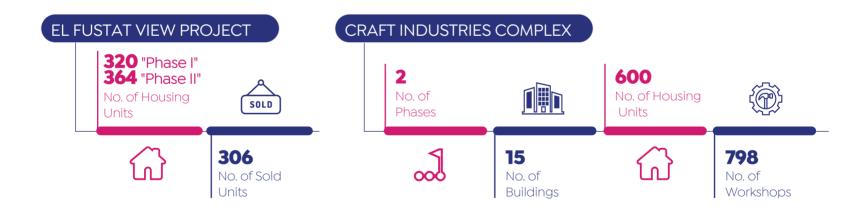
22 New Cities Location

129,000 Acres
Area



## URBAN DEVELOPMENT OF GOVERNORATE CAPITALS AND MAJOR CITIES "DARAH PROJECT"





#### **HAYAH KARIMA INITIATIVE "PHASE I"**















#### **UPDATES ON SAWARY PROJECT**







#### 1ST DEVELOPMENT AXIS BY NUCA





2<sup>ND</sup> DEVELOPMENT AXIS BY NUCA. ARMED FORCES ENGINEERING AUTHORITY & NO. OF INVESTORS

"TOGETHER WE BUILD THE FUTURE" INITIATIVE



#### **NORTHWEST COAST DEVELOPMENT PLAN**

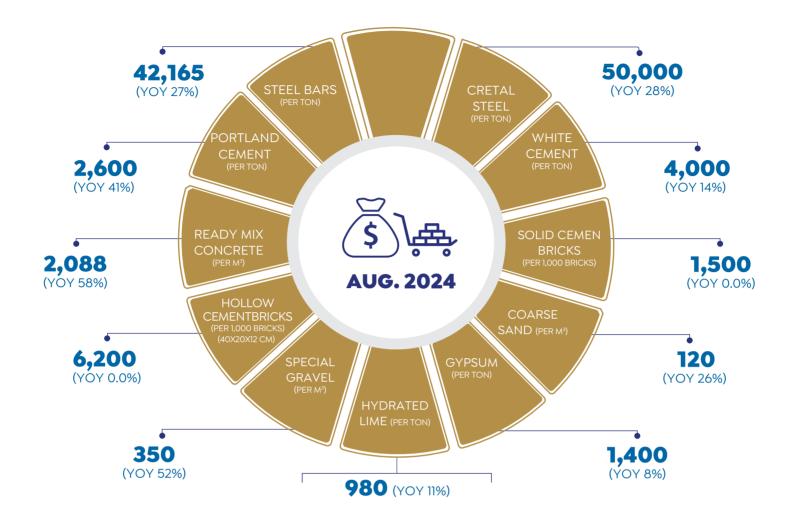


#### **SEAWATER DESALINATION EFFORTS**

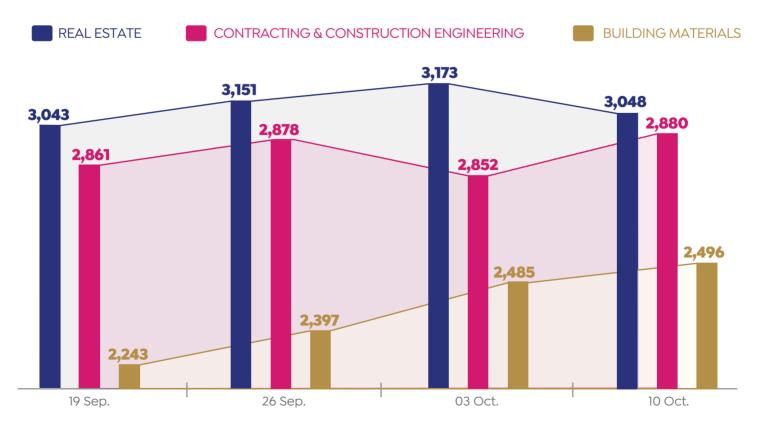




#### PRICES OF CONSTRUCTION MATERIALS (EGP)



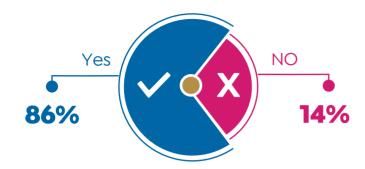
## PERFORMANCE OF REAL ESTATE, CONSTRUCTION & BUILDING MATERIALS' INDICES IN EGX



Source: MHUC & EGX

#### MONTHLY SURVEY (PURCHASING POWER)

#### **DESIRE TO PURCHASE**



#### **ABILITY TO PURCHASE**



#### MOST SUITABLE PAYMENT METHODS





#### **OPTIMUM PAYMENT PLANS (YRS)**



#### HIGH-DEMAND UNIT TYPES



48% Residential Unit



**22%**Commercial Unit

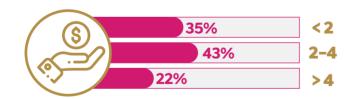




#### HIGH-DEMAND RESIDENTIAL UNIT TYPES



#### PREFERRED PRICES (MN)



#### **EXPECTED FUTURE PRICES**



#### **OBSTACLES FACING POTENTIAL BUYERS**



Source: Invest-Gate R&A

# NEW CITIES UPDATE



#### **NEW ALAMEIN CITY**

#### **DOWNTOWN TOWERS**

ICONIC TOWER



**68**NO. OF FLOORS



**250** m

▶ OTHER 4 TOWERS



Each Tower: **56**NO. OF FLOORS



Each Tower: 200 m

#### HERITAGE CITY



**260** Acres



NO. OF SERVICE FACILITIES





#### **NEW CAIRO CITY**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE



**3**<sup>rd</sup> **Settlement** LOCATION



**222**NO. OF BUILDINGS



**5,328** NO. OF HOUSING UNITS





#### **NEW OCTOBER CITY**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE



West Airport LOCATION



**3,000** Acres



**90,000**NO. OF HOUSING UNITS



**26,000**NO. OF EXECUTED HOUSING UNITS



4,944
NO. OF DELIVERED HOUSING
UNITS



**90 sqm**UNITS AREA

#### SERVICE BUILDINGS



**25** 

NO. OF UNDERWAY SERVICE BUILDINGS





#### **6 OCTOBER CITY**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE

FOR MIDDLE-INCOME UNITS



**92** Acres



NO. OF BUILDINGS



**3,216**NO. OF HOUSING UNITS



**100, 110 & 120** sqm UNITS AREA

FOR UPPER MIDDLE-INCOME



**85**NO. OF BUILDINGS



**2,040**NO. OF HOUSING UNITS



150 sqm UNITS AREA

#### **NEW OBOUR CITY**

HOUSING FOR ALL EGYPTIANS INITIATIVE

▶ 16<sup>TH</sup> NEIGHBORHOOD



**433**NO. OF BUILDINGS



10,392 NO. OF HOUSING UNITS



#### **NEW ASWAN CITY**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE





# PRIVATE REAL ESTATE PROJECTS

UPDATE



#### RIVATE REAL ESTATE PROJECTS

## NEW RESIDENTIAL PROJECTS /5 PROJECTS

#### **ROCK YARD**

Developer: El Batal Developments



Sheraton Heliopolis LOCATION



FGP 5 bn **INVESTMENTS** 



**21,000** sqm ARFA



SUPPLY VOLUME No. of Units: 600 Units Area: **97-182** sqm Landscaped Areas, Kids' Area, Theater, Work Zones & Fitness Spaces

#### **CHESS FIELD BUSINESS SUITES**

Developer: Al Jazi Developments



5<sup>th</sup> Settlement LOCATION



Within 2 Yrs **DELIVERY DATE** 



SUPPLY VOLUME Fully Finished One-Room Residences Air Conditioning, Kitchen Units, Soundproof Walls & Storage Area

Units Area: 66-87 sqm

#### **NEST**

Developer: Nawassy Developments



6<sup>th</sup> Settlement, **New Cairo** LOCATION



EGP 30 bn+ **INVESTMENTS** 



Within 4 Yrs from **Contract Date COMPLETION DATE** 



**51** Acres



SUPPLY VOLUME Unit Types: Apartments, Garden Villas, Lake Houses & Sky Villas No. of Residential Buildings: 35



16.5% **CONSTRUCTION RATE** 

Source: Developers' Official Statements

#### **BUTTERFLY**

Developer: Madinet Masr for Housing and Development (MMHD)



Near NAC, Shorouk & **New Heliopolis** LOCATION



**187** Acres AREA



EGP 64 bn EXPECTED SALES



SUPPLY VOLUME Standalone Villas. Townhouses & S Villas Townhouses Area: **245-256** sqm Standalone Villas Area: **175-240** sqm S Villas Area: **238** sqm

#### **JADIE RESIDENCE**

Developer: Concrete Developments



New Cairo LOCATION



13 Acres AREA



SUPPLY VOLUME No. of Buildings: **28** Units Area: **50-250** sqm



#### NEW PROJECT (NAME N/A)

Developer: Empire State Developments











#### NEW PROJECT (NAME N/A)

Developer: Madaar



New Zayed LOCATION



**250** Acres





EGP **20** bn EXPECTED SALES



Residential, Tourist & Administrative Units UNIT TYPES

#### **STRIDE**

Developer: Artal Developments



New Cairo LOCATION



**13,600** sqm AREA



**57,200** sqm



**2028**DELIVERY DATE



4 NO. OF PHASES



Commercial, Administrative & Medical Units
UNIT TYPES

#### THE "RAVEL" TOWER

Developer: MDA Engineering Alliance



5<sup>th</sup> Settlement, New Cairo LOCATION



SUPPLY VOLUME
Commercial &
Administrative Units

No. of Floors: **55** 

#### **THRU**

Developer: Dal Developments



West Cairo



**23,500** sqm



Commercial, Administrative & Medical Units UNIT TYPES



#### PROJECTS UNDERWAY / 21 PROJECTS

#### **Q NORTH**

Developer: O Developments







Novotel Hotel & Commercial Mall (34,650 sqm) SERVICE FACILITIES

#### MARAYA PLAZA

Developer: Enwan Developments









SUPPLY VOLUME
2 Interconnected Buildings
Commercial, Administrative
& Medical Units

#### **GOLDEN GATE**

Developer: REDCON Properties









Commercial, Administrative & Entertainment Spaces
UNIT TYPES

#### **ALVA MALL**

Developer: Harva Developments







#### CLM

Developer: Cred











#### ВОНО

Developer: ATRIC Developments



Ain Sokhna LOCATION



20 Acres





#### **ROUDY RESIDENCE**

Developer: Zaya Development



New Zayed LOCATION



**15** Acres



EGP 1 bn INVESTMENTS



Launching Phase II
CURRENT STATUS

PHASE II



**10** Acres



SUPPLY VOLUME
Townhouses & Twin Houses
Units Area: Up to -> 280 sgm

#### LA VIDA MAADI

Developer: TBK Developments



Maadi LOCATION



**2,000** sqm AREA



SUPPLY VOLUME
No. of Floors: 3

Co-working Spaces, Private Offices, Meeting Rooms & Event Spaces

#### TRAVE BUSINESS COMPLEX

Developer: New Event Developments



Downtown, NAC LOCATION



**4,500** sqm



SUPPLY VOLUME Commercial & Administrative Units No. of Floors: **13** 

#### **H MALL**

Developer: New Event Developments



Downtown, NAC LOCATION



**4,511** sqm



Commercial & Administrative Units UNIT TYPES

Source: Developers' Official Statements

#### **AVELIN**

Developer: Times Developments



Near to Rehab City, East Cairo LOCATION



**26** Acres



**2027**DELIVERY DATE



Restaurants, Cafes, Security Systems & Parking Garage SERVICE FACILITIES



Construction Rate: 20% CURRENT STATUS

#### T.HUB

Developer: Times Developments



5<sup>th</sup> Settlement LOCATION



**10,600** sqm



SUPPLY VOLUME
No. of Buildings: 4
Commercial,
Administrative &
Medical Units

#### **RANCHES**

Developer: DORRA Developments



New Zayed LOCATION



**1.26** mn sqm



SERVICE FACILITIES
Hotel, Restaurants,
Dining Rooms, Meeting
Spaces, Swimming Pools
& Other Public Areas

#### **OAMARI**

Developer: New Event Developments





25 Acres

#### **GARNET RESIDENCE**

Developer: Jadeer Group



New Cairo LOCATION



**14** Acres



SUPPLY VOLUME Residential Buildings, Commercial Mall & Hotel Apartments



Phase I is Sold out CURRENT STATUS

Each Building: Ground & 6 Floors Units Area: 60-300 sqm

#### THE CITY

Developer: Master Group



NAC LOCATION



**54** Acres



EGP 7 bn
INVESTMENTS



Starting Delivery of Units CURRENT STATUS

#### **AROMA**

Developer: Residence Developments



Ain Sokhna LOCATION



**85** Acres



NO. OF PHASES



CURRENT STATUS
Phase I & II are Delivered
Phase III is Completed
Launching Phase IV

#### REDVILLE (PHASE IV)



**25** Acres



EGP **2.5** bn TARGET SALES



**85-130** sqm UNITS AREA

Source: Developers' Official Statements

#### **ROSEVIL**

Developer: Sorouh Developments



R7, NAC LOCATION



**22** Acres



Fully Integrated Residential Units UNIT TYPES

#### **CREEK TOWN**

Developer: IL Cazar



1st Settlement LOCATION



100 Acres

#### **GO HELIOPOLIS**

Developer: IL Cazar



Heliopolis LOCATION



**18,000** sqm



EGP **5** bn



Fully Integrated Residential Units UNIT TYPES

#### **CENTRO MALL**

Developer: Empire State Developments



Downtown, NAC LOCATION



**5,231** sqm

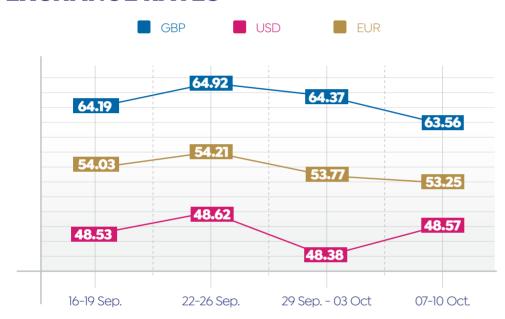


NO. OF FLOORS

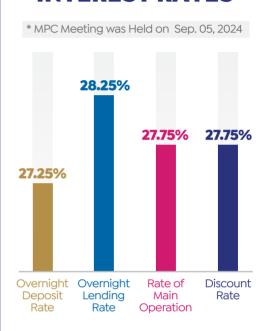
# ECONOMIC SNAPSHOT



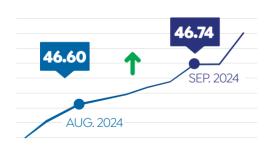
#### **EXCHANGE RATES**



#### **INTEREST RATES**



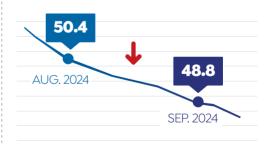
## NET INTERNATIONAL RESERVES (USD BN)



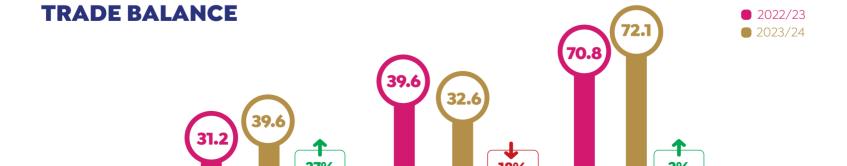
## ANNUAL HEADLINE INFLATION RATE (%)



## PURCHASING MANAGERS' INDEX (PMI)



IMPORTS (USD BN)

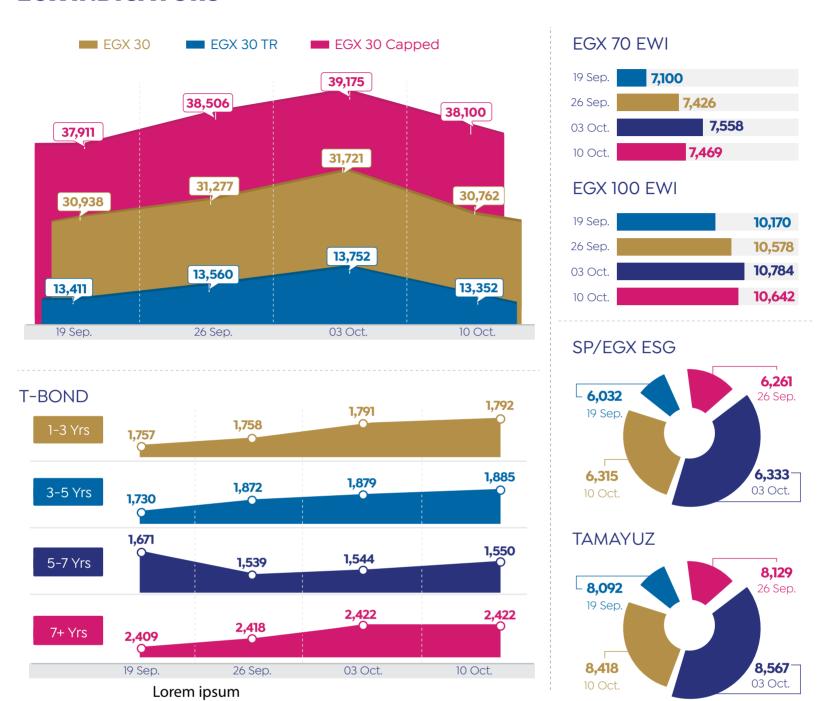


Source: CAPMAS, S&P Global & CBE

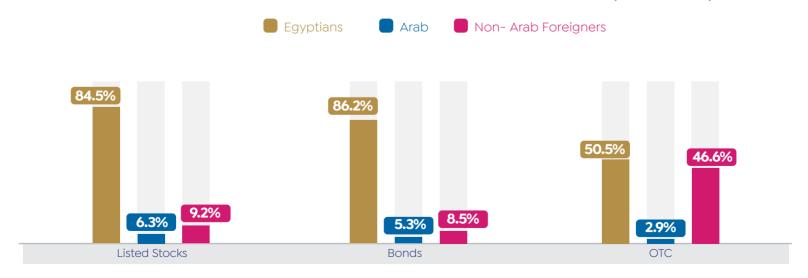
TRADE DEFICIT (USD BN)

**EXPORTS** (USD BN)

#### **EGX INDICATORS**



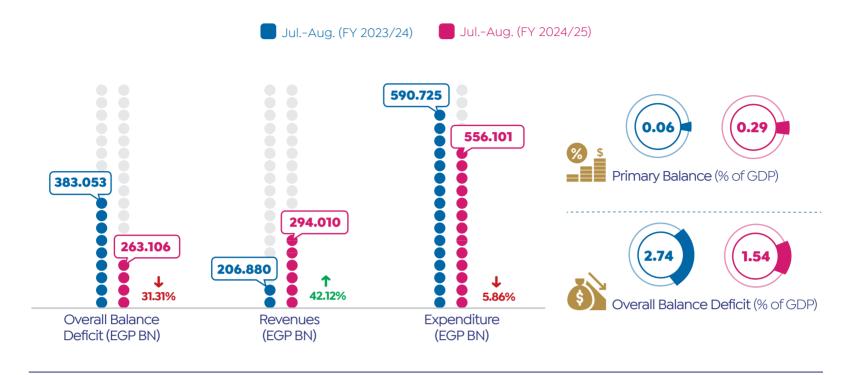
#### TOTAL INVESTORS' TRADING ACTIVITIES BY MARKETS DURING SEP. 2024 (INC. DEALS)\*



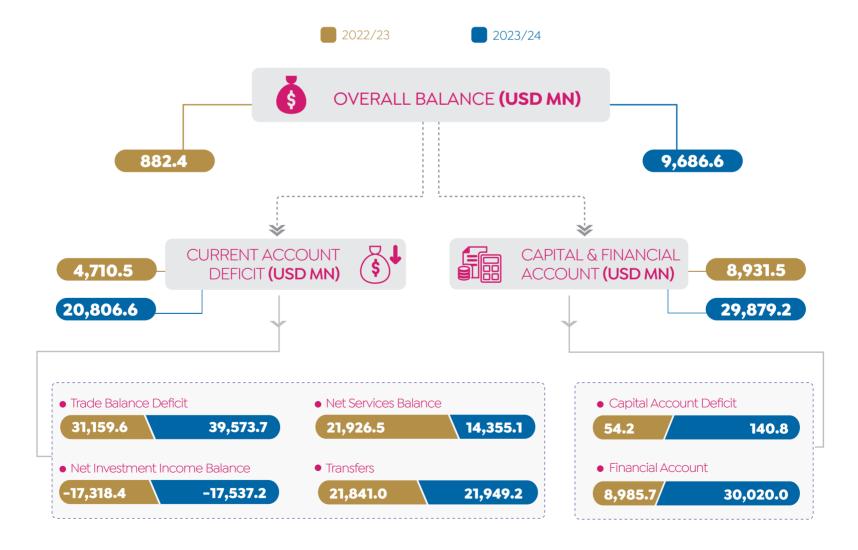
\* Total Buy + Sell

MARKET WATCH

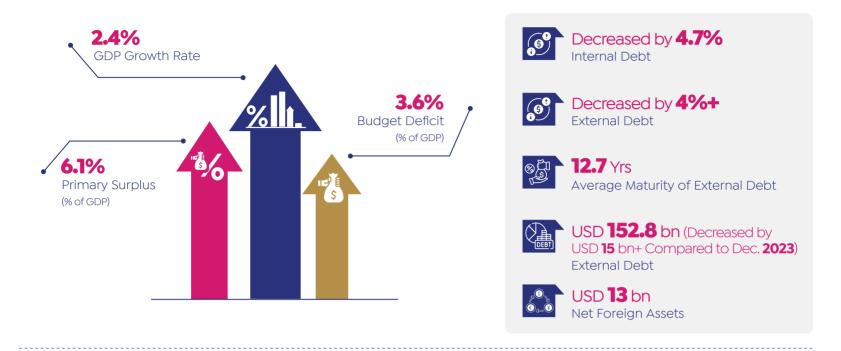
#### **FISCAL SECTOR PERFORMANCE**



#### **BALANCE OF PAYMENTS PERFORMANCE (FY 2023/24)**



#### PERFORMANCE OF THE EGYPTIAN ECONOMY DURING FY 2023/24



#### **EXPECTED ECONOMIC INDICATORS DURING FY 2024/25**







#### **NON-BANKING FINANCIAL ACTIVITIES DURING JUL.2024**

