

MARKET WATCH

OCTOBER 2024

11 AUG. - 12 SEP.

YASSEN MAHMOUD
MOHAMED SAYED

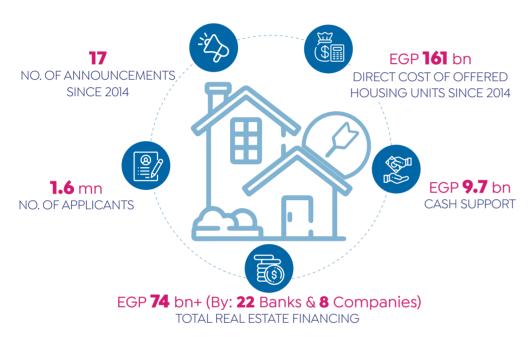
REAL ESTATE

MARKET UPDATES



SOCIAL HOUSING AND MORTGAGE FINANCE FUND ACHIEVEMENTS

HOUSING FOR ALL EGYPTIANS INITIATIVE





DEVELOPMENT OF UPPER EGYPT

LOCAL DEVELOPMENT PROGRAM



During Last 6 Yrs
Time Period

No. of Underway &

Executed Projects

5,130



Sohag & Qena Governorates Location



EGP **22.25** bn Total Investments

HOUSING FOR ALL EGYPTIANS INITIATIVE



3,264 Units in West Qena





6,800 Units in New Oena



CENTRAL AGENCY FOR RECONSTRUCTION ACHIEVEMENTS IN MIDDLE NORTH COAST



Source: Cabinet

URBAN DEVELOPMENT OF GOVERNORATE CAPITALS AND MAJOR CITIES INITIATIVE

HOUSING FOR ALL EGYPTIANS INITIATIVE IN SUEZ GOVERNORATE





- Schools
- Nurseries Bakeries
- Markets

Administrative Units

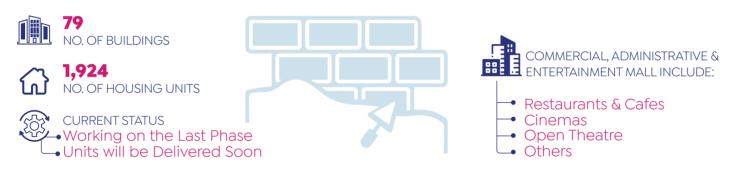
	AREA
	NO. OF BUILDINGS
(h)	NO. OF HOUSING UNITS

1 ST PLOT	
53 Acres	
158	
3,792	

2 ND PLOT	
60 Acres	
162	
3.888	

3 RD PLOT	
85 Acres	
243	
5.832	

UPDATES ON SOOR MAGRA EL-OYOUN DEVELOPMENT



UPDATES ON SAWARY PROJECT











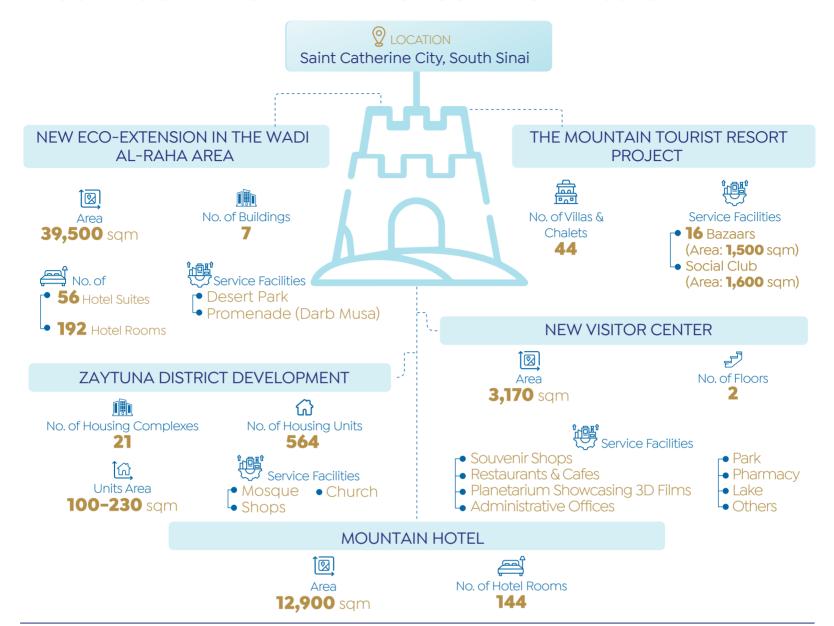
2ND DEVELOPMENT AXIS BY NUCA, ARMED FORCES ENGINEERING AUTHORITY & NO. OF INVESTORS



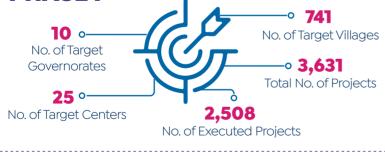


Source: Cabinet

PROGRESS OF THE GREAT TRANSFIGURATION PROJECT



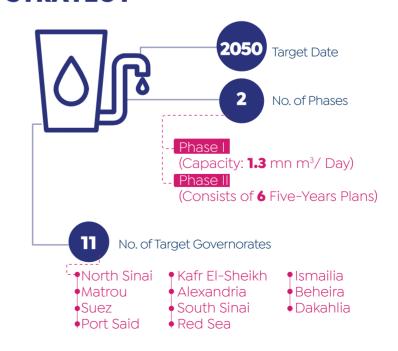




EXECUTED PROJECTS

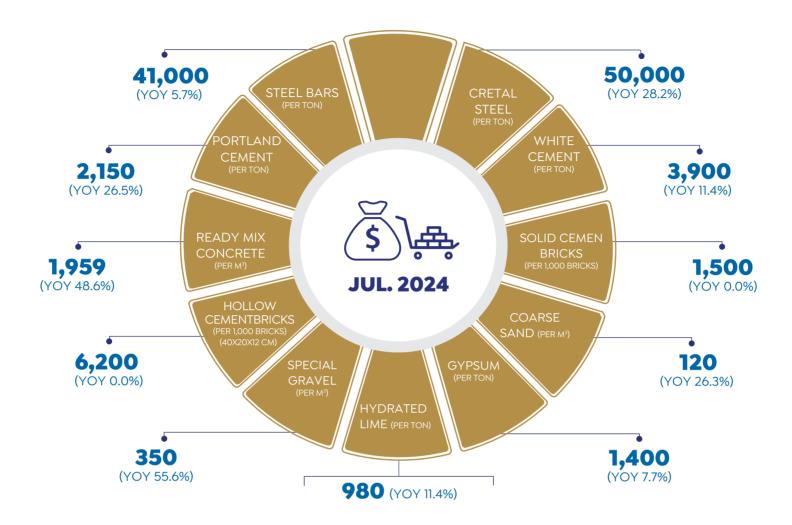


SEAWATER DESALINATION STRATEGY

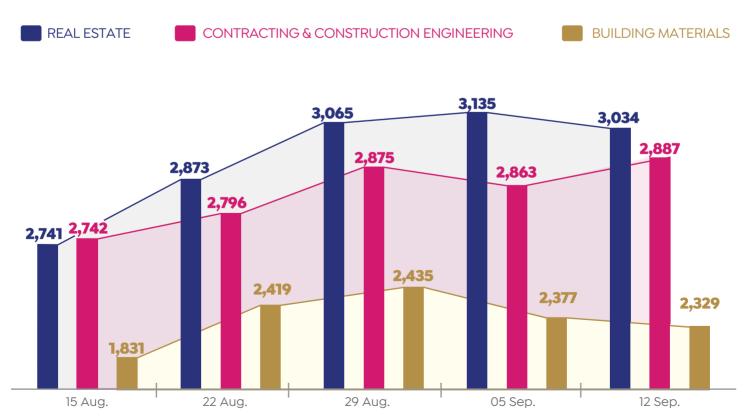


Source: Cabinet

PRICES OF CONSTRUCTION MATERIALS (EGP)



PERFORMANCE OF REAL ESTATE, CONSTRUCTION & BUILDING MATERIALS' INDICES IN EGX



Source: MHUC & EGX

MONTHLY SURVEY (PURCHASING POWER)

DESIRE TO PURCHASE



ABILITY TO PURCHASE



MOST SUITABLE PAYMENT METHODS





OPTIMUM PAYMENT PLANS (YRS)



HIGH-DEMAND UNIT TYPES



46% Residential Unit



25% Second Home

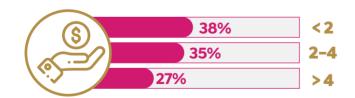




HIGH-DEMAND RESIDENTIAL UNIT TYPES



PREFERRED PRICES (MN)



EXPECTED FUTURE PRICES

99% Increase







Decrease or No Change

OBSTACLES FACING POTENTIAL BUYERS



Source: Invest-Gate R&A

NEW CITIES UPDATE



NEW ADMINISTRATIVE CAPITAL (NAC)

CENTRAL BUSINESS DISTRICT



NO. OF TOWERS

▶ 10 MIXED-USE TOWERS



806,000 sqm



80-175 m **HFIGHT**

CRESCENT TOWERS



4 Connected Towers NO. OF TOWERS



Up to **64** m HEIGHT

▶ 5 RESIDENTIAL TOWERS



102,000 sqm AREA



152-200 m **HFIGHT**



1,700 NO. OF HOUSING UNITS ICONIC TOWER



266,000 sqm



400 m HEIGHT

NO. OF FLOORS

40 Floors for Administrative Units

■ 10 Floors for Hotel Apartments (52 Apartments) 30 Floors for Hotel (183 Rooms)

CAPITAL PARK



1,000 Acres+



10 km+ **LENGTH**

CAPITAL RESIDENCE (R3)



1,016 Acres





697 Residential Buildings (**19,944** Housing Units) 328 Villas

157 Townhouses (624 Housing Units)

64 Mixed Residential Buildings

(2,560 Housing Units)

9 Mixed-Use Buildings (**674** Housing Units)

NEW GARDEN CITY (R5)



885 Acres







513NO. OF COMMERCIAL UNITS



NEW ALAMEIN CITY



48,000 Acres

5,512 Acres
AREA OF INDUSTRIAL ZONE



PHASE I



14,500 Acres



IZO No of Devel Opment projects





23 (6,000 Residential, Commercial & Administrative Units)

DELIVERY PLAN



3,600 (Downtown, Sakan Masr & Distinguished Housing)
NO. OF DELIVERED UNITS BEFORE AUG.2024



NO. OF DELIVERED UNITS DURING AUG.2024

519 in Beach Towers
208 in Latin Area

511 in Mazarine Compound (83 Villas, 300 Chalets & 128 Housing Units)

COMPLETION & DELIVERY PLAN TILL JUN.2025





HOUSING FOR ALL EGYPTIANS INITIATIVE FOR MIDDLE-INCOME



NO. OF UNDERWAY BUILDINGS



1,992

NO. OF UNDERWAY HOUSING UNITS

Source: NUCA & Cabinet

▶ SERVICE FACILITIES

Commercial Market

Medical Unit

Playground

Nursery

School

NEW OCTOBER CITY

HOUSING FOR ALL EGYPTIANS INITIATIVE













SHROUK CITY

SAKAN MASR







PRIMARY SCHOOL



Neighbourhood No. 8 LOCATION



5,670 sqm







BADR CITY

RESIDENCE FOR NAC'S EMPLOYEES





Source: NUCA & Cabinet

HOUSING FOR ALL EGYPTIANS INITIATIVE

DISTINGUISHED HOUSING UNITS







▶ MIDDLE-INCOME UNITS







10TH OF RAMADAN

HOUSING FOR ALL EGYPTIANS INITIATIVE

▶ GREEN BUILDINGS





▶ PRESIDENTIAL INITIATIVE FOR MIDDLE-INCOME







NEW CAIRO

HOUSING FOR ALL EGYPTIANS INITIATIVE











15TH MAY CITY

HOUSING FOR ALL EGYPTIANS INITIATIVE

LOW-INCOME



Al-Narges



465NO. OF BUILDINGS



Al-Krnfl

▶ MIDDLE-INCOME



91 NO. OF BUILDINGS



11,160 NO. OF HOUSING UNITS <u>^</u>

2,184NO. OF HOUSING UNITS

WEST QENA

SAKAN MISR



30 NO. OF BUILDINGS



720NO. OF HOUSING UNITS



84%COMPLETION RATE

COMPLETION RATE OF INFRASTRUCTURE



88%
ROAD PROJECTS



91%
WATER NETWORK



90% SANITATION NETWORK





92%WATER PURIFICATION STATION

NEW QENA

HOUSING FOR ALL EGYPTIANS INITIATIVE

▶ SITE OF 23 BUILDINGS



NO. OF HOUSING UNITS



90 sqmUNITS AREA



97.5%COMPLETION RATE

▶ SITE OF 5 BUILDINGS



NO. OF HOUSING UNITS



75 sqm



83%
COMPLETION RATE

Source: NUCA & Cabinet

PRIVATE REAL ESTATE PROJECTS

UPDATE



PRIVATE REAL ESTATE PROJECTS

NEW RESIDENTIAL PROJECTS /5 PROJECTS

LUMIA LAGOONS

Developer: Dubai Developments



R8, NAC LOCATION



37 Acres



SUPPLY VOLUME

Unit Types: Studios, Two-Bedroom, Three-Bedroom, Lagoon Garden House & Lagoon Sky House

Units Area: Start -> 54 sqm

Schools, Commercial Hubs, Hotels, Mosques, Medical Facilities, 4,800-sqm Sports Club, Restaurant, Cafes, Kids' Area, Parking & Others

GÜL

Developer: Harva Developments



October Gardens LOCATION



EGP **1.5** bn INVESTMENTS



2025
CONSTRUCTION DATE



2028
COMPLETION DATE



SUPPLY VOLUME

No. of Buildings: 18

Units Area: 90-180 sqm

Commercial Area, Mosque & Social Club

ZAYARD NORTH STRIKE

Developer: Palmier Developments



New Sheikh Zayed City LOCATION



20 Acres



Luxury Villas & Twin Houses UNIT TYPES



within 4 Yrs
DELIVERY DATE

ACACIA

Developer: Al Rashed Developments



October Gardens LOCATION



8 Acres



SUPPLY VOLUME
No. of Buildings: **12**No. of Units: **230**Units Area: **130-195** sqm
Gym, Spa, Shopping Mall,
Kids' Area, Garage & Mosque

BEGONIA RESIDENCE

Developer: Menassat Developments



New Cairo LOCATION



25 Acres



Source: Developers' Official Statements



MALAGA

Developer: Maalem Group



Sidi Abdel Rahman, North Coast (Kilo **124**) LOCATION



105 Acres



Close to EGP **20** bn INVESTMENTS



SUPPLY VOLUME Unit Types: Chalets & Villas

No. of Units: 1,800

Green Spaces, Landscapes & Water Features

OGAMI

Developer: SODIC



Ras El Hekma, North Coast LOCATION



440 Acres



1,900 NO. OF UNITS



2029COMPLETION DATE

REMAL NORTH COAST

Developer: Mezyan Real Estate Development



Ras El Hekma, North Coast LOCATION



63,000 sqm



Within **3** Yrs from Contract Date DELIVERY DATE



SUPPLY VOLUME Unit Types: Chalets, Duplexes, Twin Houses & Villas

No. of Units: 300

Units Area: **65-300** sqm

SANSA

Developer: Premier Development



North Coast (Kilo **82**) LOCATION



12 Acres



EGP **1.5** bn INVESTMENTS



Within 3 Yrs
DELIVERY DATE



SUPPLY VOLUME
Smart City, Swimming
Pools & Crystal Lagoon
Lakes

WANAS

Developer: Master Group



North Coast LOCATION



SUPPLY VOLUME
Studios, Chalets & HotelStyle Units

Hotel, Shopping Mall, Aqua Park & Crystal Lagoon

LAVERTA BAY

Developer: Al-Safwa Development



Ras El Hekma, North Coast LOCATION



18 Acres



SUPPLY VOLUME

• Each Building: Ground

Floor Gardens & 2 Floors



SELA BUSINESS HUB

Developer: Rwabet Developments







No. of Offices: **300**

Units Area: Start->50 sqm





SUD PIXEL

Developer: Safwa Urban Development (SUD)



Fifth Settlement LOCATION



3,678 sqm



SUPPLY VOLUME

Commercial & Administrative Units

2 Basements, Ground & 6 Floors
1st Floor for Commercial Units &

5 Floors for Administrative Units

LA PASSAGE D'ANCHOR

Developer: Anchor Developments





SUPPLY VOLUME Commercial, Medical & Administrative Units

Underground, Ground & 2 Floors

STONE CAPITAL

Developer: Emerald Developments



MU23, NAC LOCATION



EGP 3 bn INVESTMENTS



6,600 sqm AREA



Commercial, Administrative & Medical Units
UNIT TYPES

JUNO PLAZA

Developer: DOROOB Development



Sheikh Zayed City LOCATION



30,000 sqm



SUPPLY VOLUME
Commercial &
Entertainment Spaces

RÊVE DU NIL

Developer: NOVARA Real Estate Development





SUPPLY VOLUME Residential, Commercial, Administrative & Hotel Units

Ground & 20 Floors

CUADRO MALL

Developer: El Khalifa Group



Sheikh Zayed City LOCATION



5,500 sqm



EGP **500** mn+ INVESTMENTS



EGP **1.5** bn EXPECTED SALES VALUE



Within **36** Months from Commencement COMPLETION & DELIVERY DATE



SUPPLY VOLUME
Administrative & Commercial
Units
Ground & **2** Floors

No. of Units: **110** Units Area: **24-600** sgm

NEW PROJECT (NAME N/A)

Developer: Home Group Developments in partnership with Saudi Arabia's Aseel Group



New Cairo



EGP 1 bn+
INVESTMENTS



within 3 Yrs
DELIVERY DATE



SUPPLY VOLUME
Commercial, Administrative & Medical Units
2 Underground, Ground
& 6 Floors

NEW PROJECT (NAME N/A)

Developer: Mass Developments



New Cairo LOCATION



30,600 sqm





- PROJECTS UNDERWAY / 19 PROJECTS

THE CAPITAL

Developer: Wady Valley Developments



10th of Ramadan City LOCATION



7.5 Acres



EGP 2 bn INVESTMENTS



SUPPLY VOLUME No. of Units: **124** Villas

Smart Compound, Green Spaces, Commercial Mall, Restaurants, Kids' Area, Supermarket, Gym & Others



Developer: Anchor Developments



NAC LOCATION



10,815 sqm



Ground & 2 Floors
NO. OF FLOORS



Launching Phase II
CURRENT STATUS



Launching Phase II

Source: Developers' Official Statements

LASIRENA OYOUN MOUSA

Developer: Lasirena Group



Ras Sedr LOCATION



97 Acres



SUPPLY VOLUME

500-m Beachfront, Green Spaces Beachfront, Swimming Pools, Commercial Services Zone, Playgrounds & Aqua Park

LASIRENA BAY RESORT

Developer: Lasirena Group



Ras Sedr LOCATION



160 Acres



SUPPLY VOLUME

650-m Beachfront, Green Spaces, Swimming Pools, Commercial Services Zone, Sandy Beach, Fishing Marina, Hotel & Recreational Areas

LAVENTO RESORT

Developer: Lasirena Group



Ras Sedr LOCATION



120 Acres



2025COMPLETION DATE
OF PHASE I



SUPPLY VOLUME

850-m Beachfront, Swimming Pools, Entertainment Zone, Cafes, Kids' Area & Playgrounds

GOLDEN HUB

Developer: Golden View Developments



New Cairo LOCATION



10,000 sqm AREA



Sales of Phase I is Nearing Completion CURRENT STATUS



SUPPLY VOLUME Commercial, Medical & Administrative Units

Ground & 3 Floors

INIZIO

Developer: Zaytoun Development



NAC LOCATION



10,500 sqm



180 NO. OF UNITS



95%

CONSTRUCTION RATE

UNI TOWER 1 & UNI TOWER 2

Developer: UC Developments



NAC LOCATION



Each Tower: 11,000 sqm



EGP **2** bn+
INVESTMENTS



Each Tower: Ground & 10 Floors
NO. OF FLOORS

OF CONCRETE WORK



90%
COMPLETION RATE



2025

COMPLETION DATE

PYRAMIDS PLAZA MALL

Developer: Frimo Developments



3,250 sqm



Launching New Phase CURRENT STATUS

Source: Developers' Official Statements

AROMA AIN SOKHNA

Developer: Residence Developments



Ain Sokhna (Kilo **34** on Ain Sokhna-Suez Road) LOCATION



85 Acres



4 NO. OF PHASES



EGP 6 bn+
INVESTMENTS



CURRENT STATUS
Phase I & II have been Delivered
Construction of Phase III is Completed
Completion Date of Phase III: End-2024

EPIC COMPLEX

Developer: Egy Holding Developments



NAC LOCATION



13,100 sqm AREA



Internal Finishing Rate: **80%**CURRENT STATUS



SUPPLY VOLUME Commercial, Administrative, Medical & Hotel Units No. of Floors: 9

MORAYA

Developer: Edge Stone



R8, NAC LOCATION



25 Acres

EGP 1 bn

ACHIEVED SALES



NO. OF PHASES



CURRENT STATUS
Phase I is Sold out

Construction Rate: 70%



EGP 4 bn+ TARGET SALES BY END-2024



SUPPLY VOLUME No. of Units: **1,050** Residential Units Area: **154-310** sqm Administrative & Commercial Mall

Source: Developers' Official Statements

NAIA BAY

Developer: Naia Development



Ras El Hekma, North Coast LOCATION



470,400 sqm



Villas, Twin Houses, Townhouses & Chalets UNIT TYPES



2025DELIVERY DATE OF PHASE I



720 (Residential Units) & **250** (Hotel Units) NO. OF UNITS



CURRENT STATUS Launching New Luxurious Phase Featuring Standalone Villas Called "Fira"

MENORCA ZAYED

Developer: Mardev Developments



New Zayed LOCATION



40.5 Acres



Various Villas
UNIT TYPES



2025CONSTRUCTION DATE

ALVA

Developer: Harva Developments



October Gardens



4,000 sqm



EGP **1.5** bn INVESTMENTS



Ground & 2 Floors
SUPPLY VOLUME

ALBUROUJ

Developer: IMKAN Misr



New Heliopolis LOCATION



EGP 1.6 bn INVESTMENTS

3 NEW RESIDENTIAL ZONES



192,073 sqm



86,892 sqm



348 NO. OF UNITS



Twin Houses, Townhouses & Standalone Villas UNIT TYPES

Within 24 Months COMPLETION DATE

LA VITA 4

Developer: La Vita Development



North Coast



6 Acres



SUPPLY VOLUME
No. of Units: **750**

Swimming Pools, Kids' Areas, Gym, Mosque & Aqua Park



DELIVERY DATE Phase I: Within **2.5** Yrs

Phase II: Within 3 Yrs

I SHERATON 2

Developer: IMS Developments



Sheraton, Heliopolis LOCATION



Sales Rate of Phase I: **50%** CURRENT STATUS

KOUN

Developer: Mabany Edris Company



North Coast (Kilo **201**) LOCATION



110 Acres



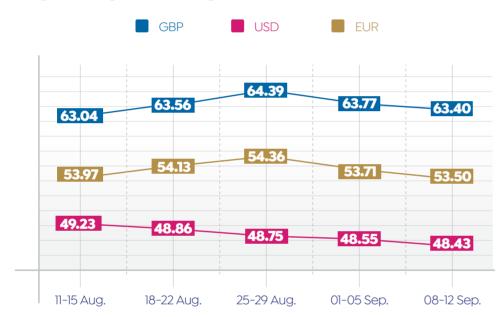
SUPPLY VOLUME
Unit Types: Villas, Twin Houses,
Townhouses & Chalets

No. of Units: **1,500**

ECONOMIC SNAPSHOT



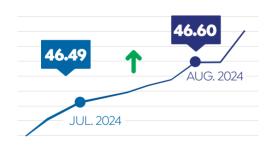
EXCHANGE RATES



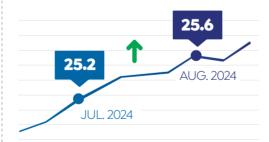
INTEREST RATES



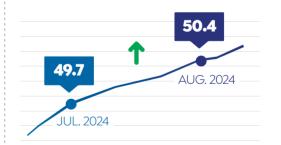
NET INTERNATIONAL RESERVES (USD BN)



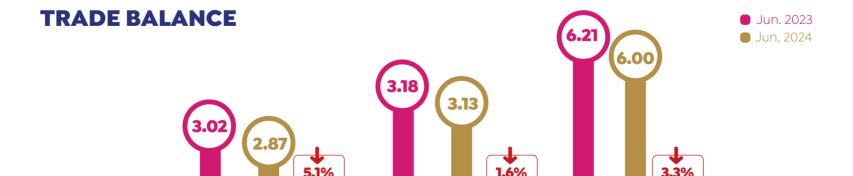
ANNUAL HEADLINE INFLATION RATE (%)



PURCHASING MANAGERS' INDEX (PMI)



IMPORTS (USD BN)

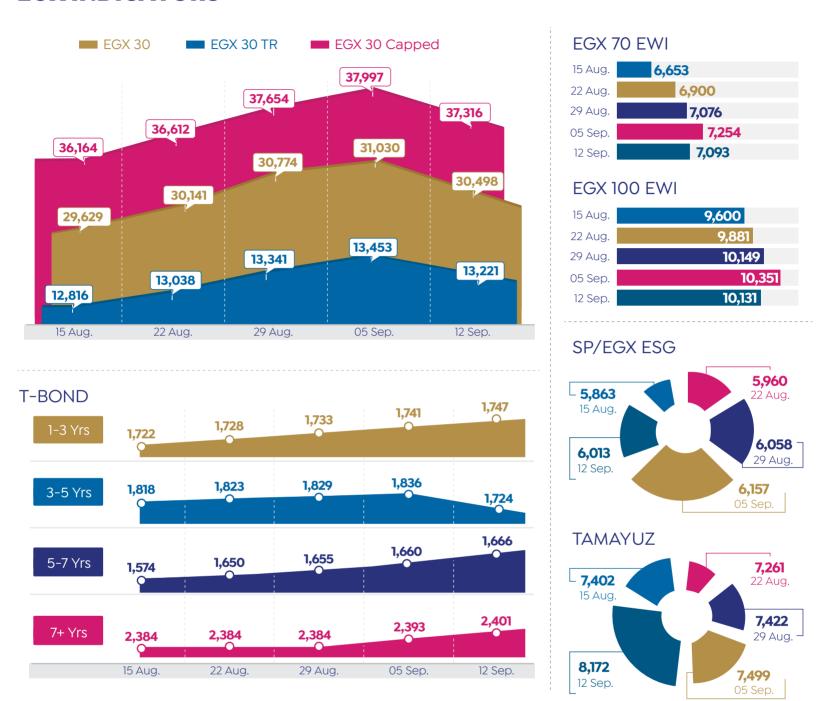


Source: CAPMAS, S&P Global & CBE

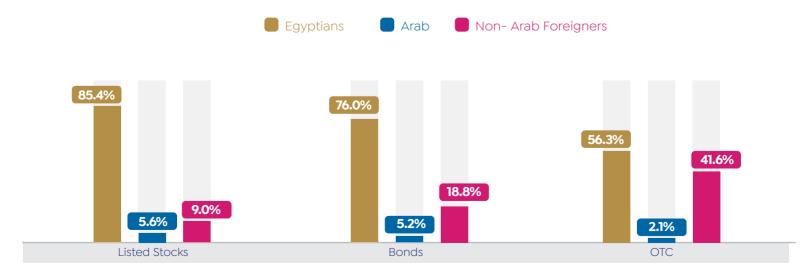
TRADE DEFICIT (USD BN)

EXPORTS (USD BN)

EGX INDICATORS

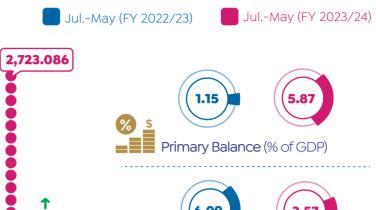


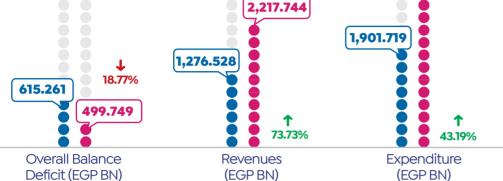
TOTAL INVESTORS' TRADING ACTIVITIES BY MARKETS DURING AUG. 2024 (INC. DEALS)*



* Total Buy + Sell





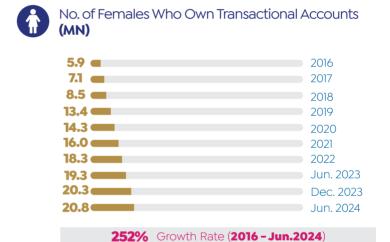




FINANCIAL INCLUSION INDICATORS



181% Growth Rate (2016 - Jun.2024)







REMITTANCES OF EGYPTIANS WORKING ABROAD (USD BN)



Source: CBE & MOF