

# MARKET WATCH

14 JUL. - 08 AUG.

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2024 SEPTEMBER

# REAL ESTATE

MARKET UPDATES



#### MINISTRY OF HOUSING, UTILITIES & URBAN COMMUNITIES' TARGETS



HOUSING FOR ALL EGYPTIANS INITIATIVE FOR LOW-INCOME

Completing 243,000 Housing Units
 Implementing approximately 66,000 New Housing Units



Completing 14,368 Housing Units
Implementing approximately 15,000 New Housing Units



MIDDLE-INCOME HOUSING PROJECT

Completing 54,000 Housing Units
 Implementing approximately 60,000 New Housing Units



LUXURY-HOUSING PROJECT

Completing 48,000 Housing Units
 Implementing Approximately 20,000 New Housing Units



UPPER MIDDLE-INCOME HOUSING PROJECT

Completing 16,000 Housing Units
 Implementing approximately 10,000 New Housing Units



**NEW CITIES** 

 Development of 22 Existing New Cities
 Completing The Implementation of Projects in 38 New Fourth-Generation Cities



COOPERATIVE HOUSING PROJECT

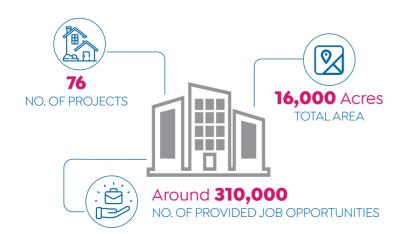
 Completing approximately 2,000 Housing Units



ALLOCATED PLOTS

 Offering approximately 25,000 Small Residential Land Plots in New Cities till 2030

#### PARTNERSHIP WITH THE PRIVATE SECTOR



#### FORTH GENERATION CITIES' PROJECTS



6/

NO. OF PARTNER DEVELOPERS





Around 200,000 NO. OF PROVIDED JOB OPPORTUNITIES

Source: Cabinet

#### **LOCAL DEVELOPMENT PROGRAMS DURING FY 2024/25**







#### **HOUSING UNITS MARKETING PLAN IN NEW CITIES**







#### **UPDATES ON MASPERO TRIANGLE DEVELOPMENT PROJECT**

TWO TOWERS FOR **ALTERNATIVE HOUSING** 



NO. OF HOUSING UNITS



#### **INVESTMENT TOWER**



23

NO. OF FLOORS



134

NO. OF HOUSING UNITS

#### **ADMINISTRATIVE TOWER**



☐ Basement, Ground & **15** Floors NO. OF FLOORS

#### **NILE TOWERS**



3 NO. OF TOWERS



30

NO. OF FLOORS



NO. OF HOUSING UNITS



- Suspended Part (Include: 8 Apartments & 2 Villas)
- Ground, 1st & 2nd Floors for Commercial and Administrative Activities
- 3 Underground Floors for Garage (Capacity: 1,272 Cars)
- Power Station (Capacity: 80 Megawatts)

#### **MASPERO TOWERS**



NO. OF TOWERS



TOWER TYPES

Hotel & Residential Tower Administrative Tower



**8,419** sqm

ARFA

#### **HAYAH KARIMA INITIATIVE**

#### PHASE I





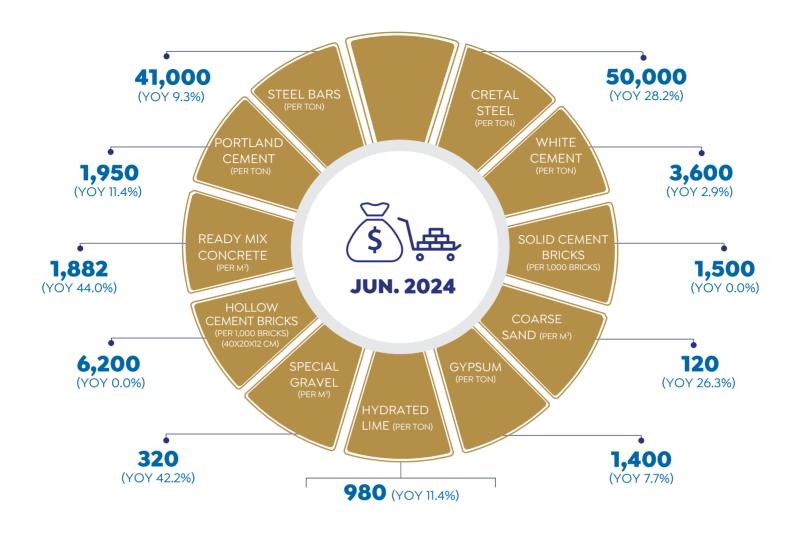


#### PHASE II

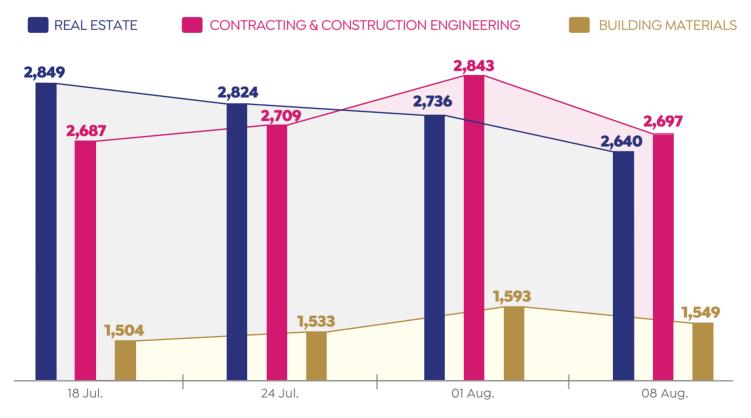


Source: Cabinet

#### PRICES OF CONSTRUCTION MATERIALS (EGP)



## PERFORMANCE OF REAL ESTATE, CONSTRUCTION & BUILDING MATERIALS' INDICES IN EGX



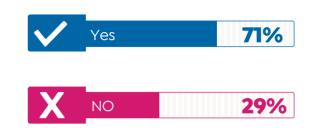
Source: MHUC & EGX

#### MONTHLY SURVEY (PURCHASING POWER)

#### **DESIRE TO PURCHASE**



#### **ABILITY TO PURCHASE**



#### MOST SUITABLE PAYMENT METHODS





#### **OPTIMUM PAYMENT PLANS (YRS)**



#### HIGH-DEMAND UNIT TYPES



**35%**Residential Unit



33% Commercial Unit

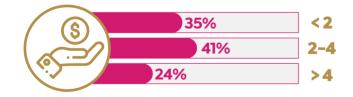




#### HIGH-DEMAND RESIDENTIAL UNIT TYPES



#### PREFERRED PRICES (MN)



#### **EXPECTED FUTURE PRICES**

98% Increase





**2%**Decrease or No Change

#### **OBSTACLES FACING POTENTIAL BUYERS**



Source: Invest-Gate R&A

## NEW CITIES UPDATE





#### **NEW ALAMEIN CITY**

#### **DOWNTOWN TOWERS**





#### ICONIC TOWER



68

NO. OF FLOORS



**250** m



**465,000** sqm



Up to the **54**<sup>th</sup> Floor COMPLETION RATE

#### THER 4 TOWERS



Each Tower: 56
NO. OF FLOORS



Each Tower: **200** m



**320,000** sqm





Concrete Structures Work: Complete Completion Rate: **49%**CURRENT STATUS

#### **MAZARINE**



707 Acre-Area





#### LATIN AREA



**404** Acres





220

NO. OF BUILDINGS



10,597

NO. OF HOUSING UNITS



#### Source: NUCA & Cabinet

#### **SAKAN MASR**



128

NO. OF BUILDINGS



4,096

NO. OF HOUSING UNITS



1,177

NO. OF DELIVERED UNITS



98%+

COMPLETION RATE

#### **BEACH TOWERS**

▶ PHASE I



NO. OF TOWERS



5,172 NO. OF HOUSING UNITS



692

NO. OF COMMERCIAL UNITS



Concrete Structures Work: Complete Interior Finishing Work: Underway **CURRENT STATUS** 

#### MARINA TOWERS



NO. OF TOWERS



1.907

NO. OF HOUSING UNITS



NO. OF UNDERWAY TOWERS

#### **ENTERTAINMENT AREA**



**50** Acres AREA



Commercial Units (Area: 84-731 sqm)

#### **CAPITAL GARDENS**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE



100,170

NO. OF HOUSING UNITS



NO. OF UNDER-DELIVERY HOUSING UNITS FOR LOW-INCOME



92,802

NO. OF EXECUTED HOUSING UNITS FOR LOW-INCOME

38,928



7,368

NO. OF UNDERWAY HOUSING UNITS FOR MIDDLE-INCOME

#### SERVICE FACILITIES



10th Announcement: 39 14th Announcement: **42** NO. OF SERVICE BUILDINGS



Medical Centers Social Buildings Others

#### **NEW MANSOURA CITY**

#### **SAKAN MASR**







#### **JANNA**







#### NEW MANSOURA CORNICHE (PHASE I)







#### **NEW OCTOBER CITY**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE FOR LOW-INCOME















#### **OCTOBER GARDENS**

**VALLY TOWERS** 







#### **6TH OF OCTOBER**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE

#### ▶ FOR MIDDLE-INCOME



**92** Acres AREA













Source: NUCA & Cabinet

#### FOR UPPER MIDDLE-INCOME









#### **NEW OBOUR CITY**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE

#### ▶ 14TH NEIGHBORHOOD



NO. OF BUILDINGS (75 SQM)





**806**NO. OF BUILDINGS (90 SQM)

#### ▶ 16TH NEIGHBORHOOD



**433**NO. OF BUILDINGS



**10,392**NO. OF HOUSING UNITS

#### **SAKAN MASR**





**3,120**NO. OF HOUSING UNITS

#### **10TH OF RAMADAN**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE

#### NEIGHBORHOOD NO.20



**98** 

NO. OF BUILDINGS



**1,960**NO. OF HOUSING UNITS



**90 sqm**UNITS AREA



**85%**COMPLETION RATE

#### NEIGHBORHOOD NO.21



NO. OF BUILDINGS



**90 sqm**UNITS AREA



3,560

NO. OF HOUSING UNITS



Underway with Very Advanced Completion Rate CURRENT STATUS

#### **NEW SOHAG CITY**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE









#### **NEW RASHID CITY**

#### COASTAL DISTINGUISHED HOUSING UNITS



NO. OF BUILDINGS



600 NO. OF HOUSING UNITS



#### HOUSING FOR ALL EGYPTIANS INITIATIVE FOR MIDDLE-INCOME







#### **SADAT CITY**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE





#### **NEW MINYA CITY**

#### HOUSING FOR ALL EGYPTIANS INITIATIVE







#### **NEW MALAWI**

**JANNA** 



NO. OF BUILDINGS



#### **SERVICES AREA**

**42** Classes

Commercial Mall

Medical Unit

Nursery

#### **NEW DAMIETTA**



EGP **559** mn INVESTMENTS PLAN (FY 2024/25)



16,434

NO. OF EXECUTED HOUSING UNITS PRE-2014



15.240

NO. OF EXECUTED HOUSING UNITS POST-2014

Source: NUCA & Cabinet

#### **JANNA**



NO. OF BUILDINGS



NO. OF HOUSING UNITS



Underway with Very Advanced Completion Rate CURRENT STATUS

# PRIVATE REAL ESTATE PROJECTS

UPDATE



### PRIVATE REAL ESTATE PROJECTS

## NEW RESIDENTIAL PROJECTS / 2 PROJECTS

#### LAKE VIEW CLASSIC

Developer: XLand Developments





EGP **500** mn TARGET SALES



**BEGONIA RESIDENCE** 



#### LONDON

Developer: JD Holding Group for Real Estate Development













SUPPLY VOLUME

Unit Types: Studios & **Apartments** 

No. of Units: 800

Units Area: **45 -130** sam



Source: Developers' Official Statements

#### **JAMILA**

Developer: New Jersey Developments

















#### NEW COMMERCIAL PROJECTS / 2 PROJECTS

#### **ALVA BUSINESS COMPLEX**

Developer: Harva Developments













#### MIDLY BUSINESS COMPLEX

Developer: iCapital Developments







#### **Q MARK SQUARE**

Developer: ZEIN Developments









SUPPLY VOLUME Commercial & Medical Units

Commercial Units Area: **45 -162** sqm

Medical Units Area: 43-83 sqm

#### Q MALL

Developer: PLD Development



West Cairo LOCATION



**4,000** sqm AREA





**COMPLETION DATE** 



SUPPLY VOLUME Commercial & Administrative Units

2 Basements. Ground & 4 Floors

Units Area: Start->30 sqm

#### THE CORD BUSINESS COMPLEX

Developer: Milestone Developments



West Cairo LOCATION



**6** Acres AREA



EGP **10** bn INVESTMENTS



Jan. **2025** CONSTRUCTION STARTING DATE



within 3 Yrs **DELIVERY DATE** 



SUPPLY VOLUME

Commercial, Medical Administrative Units Administrative Units Area: **27 - 247** sqm Commercial Units Area: 25 - 1,743 sqm Medical Units Area: **28 -128** sam



#### PROJECTS UNDERWAY / 8 PROJECTS

#### **SARAI**

Developer: Madinet Masr



**5.5** mn sqm **AREA** 



EGP 10 bn **INVESTMENTS** 



EGP **18.2** bn TARGET REVENUE

ESSE RESIDENCE



95 Acres AREA



SUPPLY VOLUME

No. of Units: 1,804

Duplexes, Lofts, Apartments, Villas & Studios Studios, Duplexes, Lofts & Apartments Area: 50 - 220 sgm

S-Villas Area: **212 -239** sqm

Standalone Villas Area: Start -> 175 sam

#### **ARMONIA**

Developer: TLD-The Land Developers



NAC LOCATION



**42** Acres



EGP **5.5** bn INVESTMENTS



**1,750** NO. OF UNITS



Phase I is Completed CURRENT STATUS

#### Y21

Developer: Re Developments



5<sup>th</sup> Settlement LOCATION



**1,800** sqm



within 3 Yrs
COMPLETION DATE



Commercial, Administrative & Medical Units
UNIT TYPES



CURRENT STATUS
Phase I Sales Rate: 60%
Launching Phase II

#### PHASE II



EGP **500** mn INVESTMENTS



EGP **750** mn TARGET SALES

#### **CYAN**

Developer: Empire State Developments



Ras Sudr City LOCATION



**30%**COMPLETION RATE



SUPPLY VOLUME Unit Types: Twin Houses, Chalets & Studios Swimming Pools, Hotel, Kids' Area, Cafes & Restaurants No. of Units: **473** 

#### **UDORA**

Developer: Hometown Developments



NAC LOCATION





Start-> 32 sqm UNITS AREA



Launching New Phase "Richesse"
CURRENT STATUS

#### Source: Developers' Official Statements

#### **AVELIN RESIDENCE**

Developer: Times Development



5<sup>th</sup> Settlement LOCATION



**26** Acres

#### T.HUB



**10,600** sqm



SUPPLY VOLUME

Commercial, Medical & Administrative Units No. of Buildings: **4** Each Building:

2 Underground, Ground &

**3** Floors

#### **REGENCY MALL PROJECT**

Developer: Regency Park Development



October Gardens LOCATION



**3,825** sqm



SUPPLY VOLUME
Commercial, Medical
& Administrative Units
Underground, Ground,
3 Floors & Sky Roof



CURRENT STATUS Phase I is Sold out Opening Sales of Phase II

#### EL CENTRO MALL

Developer: Empire State Developments



NAC LOCATION



**5,231** sqm

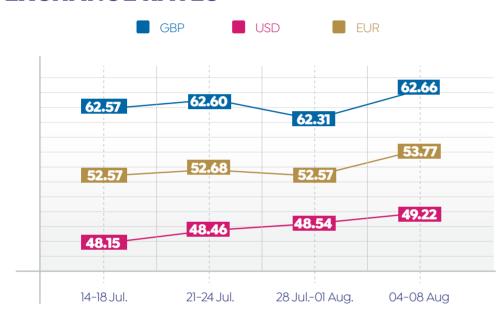


Ground & 15 Floors
SUPPLY VOLUME

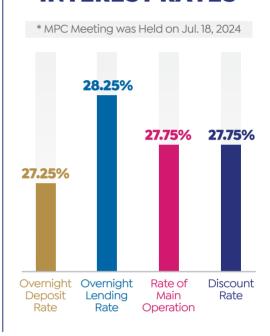
## ECONOMIC SNAPSHOT



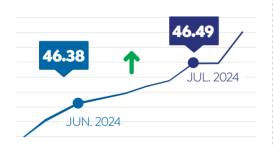
#### **EXCHANGE RATES**



#### **INTEREST RATES**



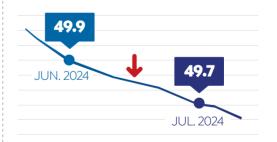
## NET INTERNATIONAL RESERVES (USD BN)

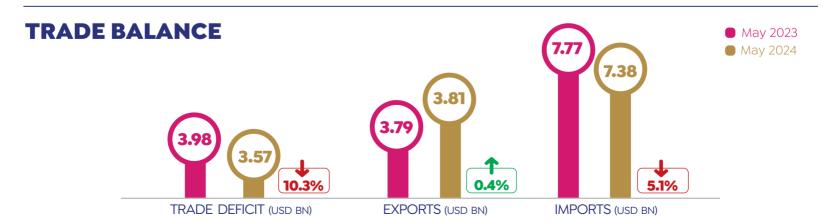


## ANNUAL HEADLINE INFLATION RATE (%)



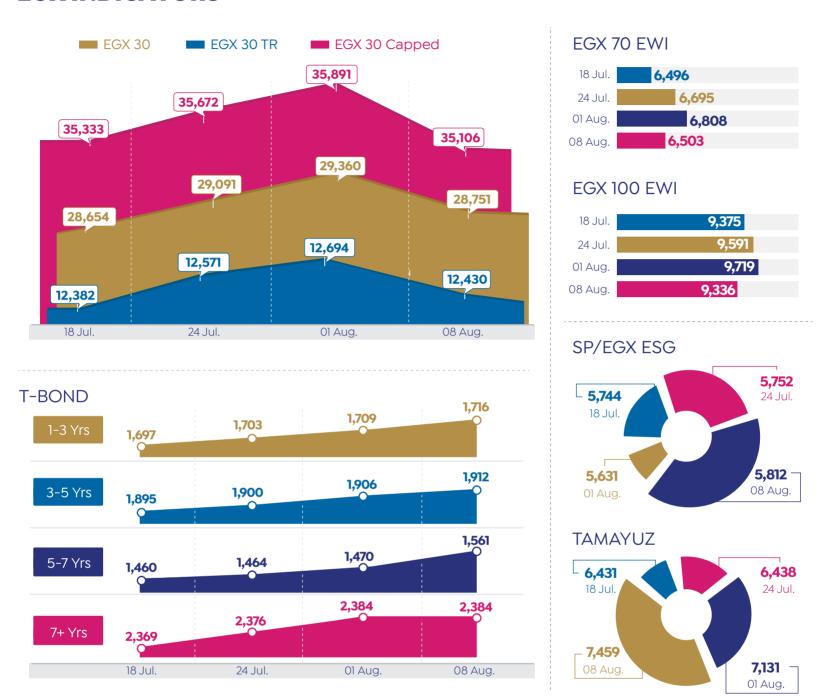
### PURCHASING MANAGERS' INDEX (PMI)



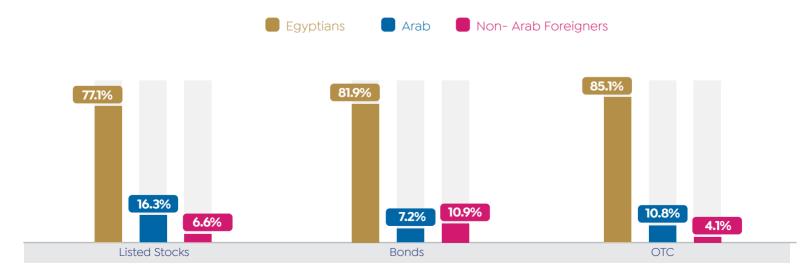


Source: CAPMAS, S&P Global & CBE

#### **EGX INDICATORS**



#### TOTAL INVESTORS' TRADING ACTIVITIES BY MARKETS DURING JUL, 2024 (INC. DEALS)\*



\* Total Buy + Sell

# FISCAL SECTOR PERFORMANCE Jul.-Apr. (FY 2022/23) Jul.-Apr. (FY 2023/24) 2,453.400 1,664.219 781.052 1,125.309 47.89% Jul.-Apr. (FY 2022/23) Jul.-Apr. (FY 2023/24) 2,453.400 Primary Balance (% of GDP) 569.994 44.33%

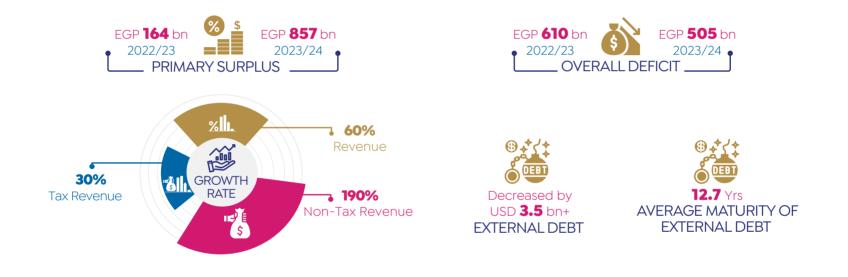
Expenditure

(EGP BN)

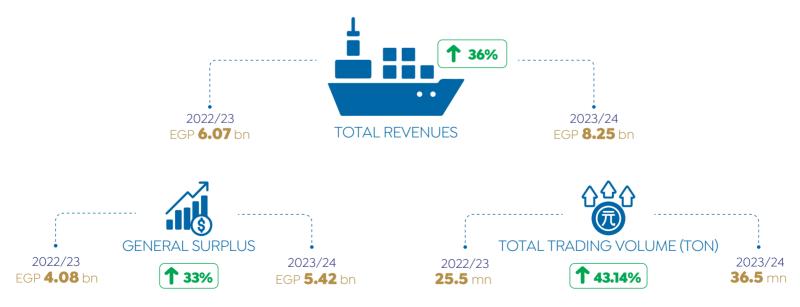
#### **EGYPTIAN FINANCIAL PERFORMANCE DURING FY 2023/24**

Revenues

(EGP BN)



#### **SUEZ CANAL ECONOMIC ZONE DURING FY 2023/24**







Overall Balance Deficit (% of GDP)

Overall Balance

Deficit (EGP BN)